



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

22-1172

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Greg Chavarria, City Manager

DATE: January 10, 2023

TITLE: Motion Terminating for Convenience Contract No.12412-803 for Curbside Residential Recycling Services with Coastal Waste & Recycling of Florida, Inc.; Motion Terminating for Convenience Contract No. 2208-001 for Palm Frond Hauling and Collections - Las Olas Isles with Eastern Waste Systems, Inc.; Motion Approving a Service Agreement for Residential Curbside Collections Services with Waste Management Inc. of Florida - \$135,527,233; and Motion Approving the Sale of 21 Petersen Lightning Loaders® for \$1,875,000 to Eastern Waste Systems, Inc. - **(Commission Districts 1, 2, 3 and 4)**

Recommendation

Staff recommends the City Commission terminate for convenience Contract No. 12414-803 for Curbside Residential Recycling Services with Coastal Waste & Recycling of Florida, Inc. and Contract No. 2208-001 for Palm Frond Hauling and Collections - Las Olas Isles with Eastern Waste Services. Additionally, staff recommends the City Commission approve a Service Agreement, in substantially the form attached, for Residential Curbside Collections Services with Waste Management Inc. of Florida (WM) in the estimated seven-year amount of \$135,527,233 and authorize the City Manager to approve two (2) four-year renewal options, contingent upon appropriation of funds. Lastly, staff recommends the City Commission approve the sale of 21 Petersen Lightning Loaders® for \$1,875,000 to Eastern Waste Systems, Inc.

Background

The City of Fort Lauderdale currently has an agreement with Republic Services of Florida, Limited Partnership under Contract No. 12209-895 for Residential Curbside Services. This Agreement, which provides for residential yard waste and municipal solid waste cart service, will expire on July 30, 2023. The City also has an agreement with Eastern Waste Systems, Inc. for Palm Frond Hauling and Collections for Las Olas Isles under Contract No. 2208-001, which expires on November 21, 2023. Additionally, the City has an agreement with Coastal Waste & Recycling of Florida, Inc. for residential recycling cart services under Contract No. 12412-803, which expires on November 30, 2023. Residential bulk services are currently provided by City staff.

On August 15, 2022, the Procurement Services Division issued Request for Proposals (RFP) 12717-835 - Residential Curbside Collections Services which included Municipal Solid Waste (MSW), Yard Waste (YW), Recycling (RCY), and Bulk collection services, as well as the sale of 21 Petersen Lightning Loaders®. A total of five (5) firms submitted proposals for the collection services and two (2) for the purchase of the Petersen Lightning Loaders®.

1. FCC Environmental Services Florida, LLC (FCC) - MSW, YW, RCY, Bulk
2. WM - MSW, YW, RCY, Bulk
3. Coastal Waste & Recycling of Florida, Inc. (CWR) - MSW, YW, RCY
4. Waste Pro USA, Inc. - YW, Petersen Lightning Loaders®
5. Eastern Waste Systems, Inc. (EWS) - Bulk, Petersen Lightning Loaders®

None of the five (5) firms listed their status as a Disadvantaged Business Enterprise (DBE).

On September 16, 2022, the Evaluation Committee (Committee) consisting of Glen Hadwen- Sustainability Manager, Keith Farrell- Senior Budget and Management Analyst, Stephanie Bass- Code Compliance Supervisor, Junia Robinson- Assistant Neighbor Support Manager, and Mark Almy- Parks Operations Superintendent, met with Laurie Platkin- Senior Procurement Specialist, to evaluate and rank the proposals based on the following criteria:

Evaluation Criteria	Weight (%)
QUALIFICATIONS AND EXPERIENCE	15%
Firm background, history, and overall experience	
Staff experience and resumes	
PAST PERFORMANCE	15%
References, past performance	
DEMONSTRATE FINANCIAL CAPABILITY	5%
OPERATIONAL PLAN	35%
Customer Service Plan	
Available Resources including Staffing, Facility, Equipment	
Operational Plan/Transition Plan	
PRICE PROPOSAL	30%
TOTAL PERCENT AVAILABLE:	100%

Proposals were considered both by individual services (MSW, YW, RCY and Bulk) as well as a combined option to award all four (4) services to a single vendor. All five (5) firms were deemed responsible and responsive, and it was determined that FCC, WM, and CWR would give oral presentations to the Committee.

On September 27, 2022, the Committee met to receive presentations from the three (3) proposers. After presentations, the Committee convened, scored, and confirmed the final rankings, and requested the City move forward and negotiate a best and final offer with the top ranked firm(s).

Staff recommends Commission award a seven-year contract to WM for all residential curbside collection services including MSW, YW, RCY and Bulk. Bulk collection services would begin March 1, 2023 with remaining curbside cart services beginning July 31, 2023. By awarding this Agreement to WM, the City will terminate for convenience Contract No. 12412-803 for Curbside Residential Recycling Services with CWR effective July 30, 2023 and Contract No. 2208-001 for Palm Frond Hauling and Collections - Las Olas Isles with EWS effective February 28, 2023.

Staff recommends Commission award the sale of the 21 Petersen Lightning Loaders® to EWS for the purchase price of \$1,875,000.

Currently, there are 17 employees who will be impacted by outsourcing the bulk trash removal, including those in classifications of Facility Worker II, Heavy Equipment Operator, Lead Facility Worker, and Supervisor. Equivalent positions are being held open in the Public Works Department to accommodate the transfer of employees to avoid any layoffs. Anticipated vacancies in the Parks Department are also expected to accommodate others. Notice has been provided to the bargaining unit representatives, and meetings have been held to communicate the potential change. Staff has ensured that provisions of the collective bargaining agreements have been adhered to as they relate to the outsourced work.

Resource Impact

Funds for the WM agreement in the amount of \$4,478,440 are available in the FY23 Operating Budget in the accounts listed below are contingent upon approval of the Consolidated Budget Amendment (CAM 22-1148).

<i>Funds available as of December 19, 2022</i>					
ACCOUNT NUMBER	COST CENTER NAME (Program)	CHARACTER / ACCOUNT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)	AMOUNT
10-409-7202-534-30-3255	Collections	Services/Materials/ Solid Waste Collections	\$13,611,699	\$5,032,694	\$1,814,205
10-409-7204 -534-30-3255	Bulk Programs	Services/Materials/ Solid Waste Collections	\$250,011	\$239,233	\$2,230,026
10-409-7206-534-30-3255	Recycling	Services/Materials/ Solid Waste Collections	\$3,226,368	\$36,365	\$434,209
TOTAL AMOUNT ►					\$4,478,440

Estimated revenue related to this agreement will be included in the FY 2023 operating budget in the accounts listed below contingent upon the approval of the Consolidated Budget Amendment CAM 22-1148.

Revenue available as of December 19, 2022					
ACCOUNT NUMBER	COST CENTER NAME (Program)	ACCOUNT/ ACTIVITY NAME	AMENDED BUDGET (Character)	AMOUNT RECEIVED (Character)	AMOUNT
10-409-6051-534-364-001	Bulk Trash	Gain/Loss on Sale of Vehicles & Equip	\$36,000	\$4,235	\$1,875,000
10-409-7010-534-343-400-PWD182	Finance-Sanitation	Service Charge - Garbage/Solid Waste/ Hazardous Waste Collections	\$23,093,063	\$4,304,182	\$50,000
10-409-7010-534-369-929	Finance-Sanitation	Promotional & Educational PGM	\$23,093,063	\$4,304,182	\$70,000
10-001-9001-513-323-700	Other Gen Govt Administration	Franchise Fee - Solid Waste	\$8,100,000	\$408,409	\$999,391
				APPROPRIATION TOTAL ►	\$2,994,391

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2024 Strategic Plan*, specifically advancing:

- The Infrastructure Focus Area
- Goal 1: Build a sustainable and resilient community.
- Objective: Effectively manage solid waste

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

This item supports the *Advance Fort Lauderdale 2040 Comprehensive Plan* specifically advancing:

- The Infrastructure Focus Area
- Solid Waste Management Element
- Goal 1: The City of Fort Lauderdale shall provide or maintain solid waste management and collection programs to serve current and future needs.
- Goal 2: The City of Fort Lauderdale shall promote and implement best practices for solid waste management.

Related CAM

22-1148

Attachments

Exhibit 1 - Solicitation 12717-835

Exhibit 2 - Short List Summary Scores

Exhibit 3 - Final Summary Scores and Bid Tabulation

Exhibit 4 - Waste Management Inc. of Florida Proposal including BAFO

Exhibit 5 - CoFL - WM - Residential Curbside Collections Services Agreement

Exhibit 6 - EWS Proposal

Exhibit 7 - CoFL - EWS - Sale of Petersen Lightning Grapple Loaders Agreement

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