



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#24-0886**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Susan Grant, Acting City Manager

**DATE:** October 15, 2024

**TITLE:** Motion Approving an Agreement for the Executive Airport Decorative Street  
Post Phase II Project – Horsepower Electric Inc. – \$428,859.20 –  
(Commission District 1)

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**Recommendation**

Staff recommends the City Commission approve an agreement, in substantially the form attached, for the Executive Airport Decorative Street Post Phase II project, with Horsepower Electric Inc., in the amount of \$428,859.20, which includes a permit fee allowance of \$10,000.

**Background**

In August 2019, the Executive Airport Decorative Street Post Phase I project was completed along the perimeter road of the airport. The Phase I project included the replacement of existing street signs with decorative street signs to enhance the airport property.

Phase II of the project will continue with the installation of the same decorative street signs in the industrial park area north of the airport. The scope of the project includes, but is not limited to, replacing existing aluminum posts with new posts for the street signs that are damaged or do not meet current standards. The new street posts will include street names, as well as the airport name and logo. This project will complete the enhancement of the street signs around the airport. These improvements will attract new business opportunities for both the airport and the city.

On May 1, 2024, the Procurement Services Division issued Invitation to Bid Event No. 282 - Executive Airport Decorative Street Post Phase II. Bids were initially due on May 31, 2024. However, to increase competition, the City conducted extensive vendor outreach and extended the solicitation period four (4) times, after which bids were due on July 8, 2024.

The following two (2) bids were received in response to the solicitation:

1. Advanced Multi Sign Corp.
2. Horsepower Electric Inc.

Disadvantaged Business Enterprise (DBE) was a preference for this solicitation. The bidders did not list their status as a DBE.

Staff reviewed both bids. Advanced Multi Sign Corp. was deemed non-responsive because they did not bid on four (4) line items in addition to failing to provide the required forms. Horsepower Electric Inc.'s (Horsepower) pricing for two (2) line items was identified as extremely high. The Procurement Services Division requested, and Horsepower provided, a voluntary price reduction, reducing their total bid price by \$50,290.80 or approximately 10.5%. Horsepower's reduced pricing was determined to be fair and reasonable. Horsepower's total reduced bid price (\$428,859.20) exceeds the Project Manager's estimate \$372,000 by \$56,859.20 or approximately 15.3%. The funding difference between the estimate and low, responsive, and responsible bid price has been identified and allocated as referenced below in the Resource Impact section.

Therefore, Horsepower Electric Inc. met the solicitation requirements; deemed the low, responsive, and responsible bidder; and is recommended for award.

### **Resource Impact**

Funds for this agreement in the amount of \$428,859.20 are available in the FY 2025 – 2029 Community Investment Plan in the account listed below.

<i>Funds available as of October 2, 2024</i>					
ACCOUNT NUMBER	PROJECT NAME (Program)	CHARACTER/ ACCOUNT NAME	AMENDED BUDGET (Character)	AVAILABLE BALANCE (Character)*	AMOUNT
10-469-9100-542-60- 6599-P12770	FXE Decorative Street Posts – Phase II	Capital Outlay/ Construction	\$450,959	\$428,860	\$428,859.20
<b>TOTAL AMOUNT ►</b>					\$428,859.20

\* Includes funds in the amount of \$350,985 Committed/Available in Requisition #11867.

### **Strategic Connections**

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Infrastructure and Resilience Focus Area, Goal 4: Facilitate an efficient multimodal transportation network.
- The Business Growth and Support Focus Area, Goal 6: Build a diverse and attractive economy.

This item advances the *Fast Forward Fort Lauderdale 2023* Vision Plan: We Are Prosperous.

This item supports the *Advance Fort Lauderdale 2040 Comprehensive Plan* specifically advancing:

- The Business Development Focus Area
- The Economic Development Element
- Goal 3: Recognize and include in economic development planning the role of Port Everglades and the Fort Lauderdale-Hollywood International Airport and Fort Lauderdale Executive Airports.

**Attachments**

Exhibit 1 – Solicitation

Exhibit 2 – Bid Tabulation

Exhibit 3 – Voluntary Price Reduction

Exhibit 4 – Agreement

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