

RFP 725-11053 Scoring Tabulation																															
PROPOSING FIRM	Rater #1 (Doug Wood)						Rater #2 (Al Cross)																								
	Experience and Past Performance			Marketing Strategy, Distribution and Bond Insurance			Previous competitive bidding results			Unsolicited Ideas Submitted			Proposed Take-Downs and Spreads			Experience and Past Performance			Marketing Strategy, Distribution and Bond Insurance			Previous competitive bidding results			Unsolicited Ideas Submitted			Proposed Take-Downs and Spreads			
	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Weight Factor	Ranking	Point Subtotal	Total Points Awarded
CR	0.3	4	1.20	0.3	1	0.30	0.05	7	0.35	0.05	3	0.15	0.30	5.00	1.50	0.3	2	0.60	0.3	3	0.90	0.05	2	0.10	0.05	1.00	0.05	0.3	5	1.50	3.15
Morgan Stanley	0.3	5	1.50	0.3	4	1.20	0.05	3	0.15	0.05	6	0.30	0.30	1	0.30	0.3	4	1.20	0.3	4	1.20	0.05	4	0.20	0.05	3	0.15	0.3	1	0.30	3.05
JP Morgan	0.3	2	0.60	0.3	3	0.90	0.05	6	0.30	0.05	2	0.10	0.30	4.00	1.20	0.3	3	0.90	0.3	5	1.50	0.05	5	0.25	0.05	6.00	0.30	0.3	4	1.20	4.15
Merrill Lynch	0.3	3	0.90	0.3	5	1.50	0.05	5	0.45	0.05	5	0.25	0.30	7	2.10	0.3	1	0.30	0.3	6	1.80	0.05	7	0.35	0.05	8	0.40	0.3	7	2.10	4.95
Morgan Keegan	0.3	6	1.80	0.3	6	1.80	0.05	2	0.10	0.05	8	0.40	0.30	3	0.90	0.3	5	1.50	0.3	7	2.10	0.05	3	0.15	0.05	4	0.20	0.3	3	0.90	4.85
BNC	0.3	1	0.30	0.3	2	0.60	0.05	5	0.35	0.05	4	0.20	0.30	10	3.00	0.3	9	2.70	0.3	2	0.60	0.05	10	0.50	0.05	2	0.10	0.3	10	3.00	6.90
Fifth Third	0.3	10	3.00	0.3	10	3.00	0.05	8	0.40	0.05	7	0.35	0.30	2.00	0.60	0.3	8	2.40	0.3	8	2.40	0.05	9	0.45	0.05	5.00	0.25	0.3	2	0.60	6.10
Wells Fargo	0.3	8	2.40	0.3	9	2.70	0.05	1	0.05	0.05	9	0.45	0.30	9	2.70	0.3	10	3.00	0.3	1	0.30	0.05	6	0.30	0.05	10	0.50	0.3	9	2.70	6.80
Loop	0.3	7	2.10	0.3	7	2.10	0.05	4	0.20	0.05	1	0.05	0.30	6	1.80	0.3	7	2.10	0.3	10	3.00	0.05	1	0.05	0.05	9	0.45	0.3	6	1.80	7.40
Lefferts	0.3	9	2.70	0.3	8	2.40	0.05	10	0.50	0.05	10	0.50	0.30	8	2.40	0.3	6	1.80	0.3	9	2.70	0.05	8	0.40	0.05	7	0.35	0.3	8	2.40	7.65

Bater #3 (Under Final)																		
Experience and Past Performance		Marketing Strategy, Distribution and Bond Insurance		Previous competitive bidding results		Unsolicited Ideas Submitted		Proposed Take-Downs and Spreads										
Weight Factor	Ranking	Weight Factor	Ranking	Weight Factor	Ranking	Weight Factor	Ranking	Weight Factor	Ranking	Total Points Awarded	Average Points Awarded	Total Combined Points Awarded						
0.3	2	0.60	0.3	2	0.60	0.05	7	0.35	0.05	2.00	0.10	0.3	5	1.50	3.15	3.27	9.80	CHI
0.3	3	0.90	0.3	5	1.50	0.05	8	0.40	0.05	8	0.40	0.3	1	0.30	3.50	3.33	10.00	Morgan Stanley
0.3	4	1.20	0.3	1	0.30	0.05	4	0.20	0.05	6.00	0.30	0.3	4	1.20	3.20	3.48	10.45	JP Morgan
0.3	1	0.30	0.3	4	1.20	0.05	5	0.30	0.05	7	0.35	0.3	7	2.10	4.25	4.80	14.40	Merrill Lynch
0.3	8	2.40	0.3	8	2.40	0.05	9	0.45	0.05	3	0.15	0.3	3	0.90	6.30	5.38	16.15	Morgan Keegan
0.3	6	1.80	0.3	6	1.80	0.05	3	0.15	0.05	1	0.05	0.3	20	3.00	6.80	6.02	18.05	RBC
0.3	9	2.70	0.3	9	2.70	0.05	10	0.50	0.05	4.00	0.20	0.3	2	0.60	6.70	6.72	20.15	Fifth Third
0.3	7	2.10	0.3	2	0.60	0.05	1	0.05	0.05	20	0.50	0.3	9	2.70	5.95	7.02	21.05	Wells Fargo
0.3	10	3.00	0.3	10	3.00	0.05	2	0.10	0.05	9	0.45	0.3	6	1.80	8.35	7.33	22.00	Loop
0.3	5	1.50	0.3	7	2.10	0.05	5	0.25	0.05	5	0.25	0.3	8	2.40	6.50	7.55	22.55	Wentworth