



**CITY OF FORT LAUDERDALE
City Commission Agenda Memo
REGULAR MEETING**

24-0442

TO: Honorable Mayor & Members of the
Fort Lauderdale City Commission

FROM: Greg Chavarria, City Manager

DATE: May 7, 2024

TITLE: Motion Approving Service Agreements for Disaster Debris Removal and
Emergency Logistical Services with AshBritt, Inc., as Primary Contractor -
\$123,904,605 and Ceres Environmental Services, Inc. as Secondary
Contractor - \$109,799,829 - (**Commission Districts 1, 2, 3 and 4**)

Recommendation

Staff recommends the City Commission approve Service Agreements, in substantially the forms attached, for Disaster Debris Removal and Emergency Logistical Services with AshBritt, Inc. (AshBritt), as the Primary Contractor, and Ceres Environmental Services, Inc (Ceres), as the Secondary Contractor (only to be used in case of a necessity when the primary cannot or will not perform) for an initial three (3) year term estimated amount of \$123,904,605 and \$109,799,829, respectively; and authorize the City Manager to approve two (2) additional one (1) year renewal options, for an estimated renewal annual amount to the Primary Contractor of \$41,301,535 and Secondary Contractor of \$36,599,943, for a potential combined total contract amount of \$389,507,390, contingent upon appropriation of funds.

Background

The Federal Emergency Management Administration (FEMA) recommends municipalities establish agreements with emergency debris removal and management contractors to be activated in the event of a declared emergency caused by a natural disaster or man-made disaster. These agreements provide for the hiring of a professional Debris Management Contractor (DMC) and Logistical Services Provider (LSP) to assist the City in a declared emergency. The City is fully dependent and reliant upon the professional expertise, training, and experience of the DMC and LSP. The DMC and LSP shall be fully responsible for operating in accordance with the Stafford Act, FEMA procedures, other governmental regulatory agencies, and insurance companies. The DMC and LSP will perform all work in compliance with such regulations to ensure the City receives maximum financial assistance from federal and state agencies as well as underwriters or carriers. The DMC and LSP, when required, will provide emergency and logistical support services necessary to ensure the safety and well-being of all residents and visitors to the City.

On January 17, 2024, the Procurement Division issued a Request for Proposals (RFP)

Event No. 211 for Disaster Debris Removal and Emergency Logistical Services. On March 13, 2024, a total of seven (7) responses were received from the following companies.

1. AshBritt, Inc. (Ashbritt)
2. Ceres Environmental Services, Inc. (Ceres)
3. CrowderGulf Joint Venture, Inc. (CG)
4. DRC Emergency Services, LLC (DRC)
5. Looks Great Services of MS, Inc. (LGS)
6. Philips & Jordan, Inc. (P&J)
7. TFR Enterprises, Inc. (TFR)

On March 26, 2024, the RFP Evaluation Committee (EC) met to evaluate and rank the proposals based on the following criteria.

<p>Qualifications and Experience:</p> <p>A) Firm background, history, and overall experience; B) Staff experience and resumes - specifically, operational, and administrative personnel assigned to the City</p>	25%
<p>Operational Plan for the City:</p> <p>A) Subcontractor Plan; B) Quality control and customer service plans; C) Organizational Structure of Firm</p>	25%
<p>Resources and Availability:</p> <p>A) Current workload and future commitments; B) Plan for managing multiple Florida-based contracts; C) Demonstrated financial capability</p>	15%
<p>Past Performance:</p> <p>A) Reference Checks; B) Closed, active and pending FEMA disputes, audits, or lawsuits; C) Explanation of unrecovered (de-obligated) FEMA reimbursements</p>	15%
<p>Price Proposal</p>	20%
<p>Total Percent Available</p>	100%

The following firms scored as the top four (4) ranked firms (in alphabetical order), and it was determined that each would give oral presentations.

1. AshBritt
2. Ceres
3. CG
4. TFR

On April 12, 2024, the EC met for presentations as well as question and answer sessions from all four (4) proposers. Pursuant to Section 2.27, Award of Contract, the City reserves the right to award the contract by such combination in the City's best interest.

The EC voted and decided to award to the two highest ranked, responsive, and responsible firms Group A – Disaster Debris Removal and Group B- Emergency Logistical Services, collectively, as Primary Contractor and Secondary Contractor, to ensure continuity of these mission-critical services should the Primary Contractor be unable to perform its contractual obligations or additional resources is required. AshBritt was the first ranked proposer and Ceres was the second ranked proposer. Refer to Exhibit 2 for committee evaluation tabulations.

On April 17, 2024, the negotiations team met with AshBritt, and on April 18, 2024, the negotiations team met with Ceres. An opportunity was provided to each of these top-ranked proposers to provide a Best and Final Offer. Each proposer responded with pricing more in-line with market trends (Included in Exhibits 3 and 4).

Staff recommends the Commission award to Ashbritten, as Primary Contractor, and Ceres, as Secondary Contractor, individually, a three (3) year agreement and authorize the City Manager to approve two (2) additional one (1) year renewal options for Disaster Debris Removal and Emergency Logistical Services.

Resource Impact

There is no current fiscal year impact to the City for these awards. Future expenditures are contingent upon approval and appropriation of the annual budget.

Strategic Connections

This item supports the *Press Play Fort Lauderdale 2029* Strategic Plan, specifically advancing:

- The Public Safety Focus Area
- Goal 1: Be a safe community that is proactive and responsive to risks.

This item advances the *Fast Forward Fort Lauderdale 2035* Vision Plan: We Are Ready.

This item supports the *Advance Fort Lauderdale 2040* Comprehensive Plan specifically advancing:

- The Public Safety Focus Area
- The Coastal Management, Community Health and Safety Element
- Goal 3: Prepare and guide coastal areas, residents, and resources before, during and after hazard and emergency events.

Attachments

Exhibit 1 – Solicitation
Exhibit 2 – Final Ranking
Exhibit 3 – AshBritt Proposal and Negotiated Pricing
Exhibit 4 – Ceres Proposal and Negotiated Pricing
Exhibit 5 – CG Proposal
Exhibit 6 – DRC Proposal
Exhibit 7 – LGS Proposal

Exhibit 8 – P&J Proposal
Exhibit 9 – TFR Proposal
Exhibit 10 – CoFL and AshBritt Agreement
Exhibit 11 – CoFL and Ceres Agreement

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