



**CITY OF FORT LAUDERDALE  
City Commission Agenda Memo  
REGULAR MEETING**

**#15-0059**

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**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** March 3, 2015

**TITLE:** Annual Sewer Repair and Replacement Contract – Lanzo Lining Services,  
Inc. – Florida d/b/a Lanzo Trenchless Technologies South - \$1,571,795

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**Recommendation**

It is recommended that the City Commission award a one year, unit price based contract for annual sewer repair services to Lanzo Lining Services, Inc. - Florida d/b/a/ Lanzo Trenchless Technologies South (“Lanzo”), and authorize the City Manager to approve three, one-year renewal options contingent upon appropriation of funds.

**Background**

The annual sewer repair services contract will be used for the structural lining of gravity sewer pipes, sewer manholes, sewer service laterals, and stormwater pipes throughout the City on an as-needed basis.

Invitation to Bid 353-11483 was opened on October 27, 2014 and five bids were received. The lowest cost bidder was Hinterland Group, Inc. (Hinterland). However, Hinterland does not meet the minimum qualifications of the bid. The bid specifications required contractors to have experience in installing a minimum of 500,000 linear feet of lining systems in a five year period. Hinterland only has experience of installation of 180,000 linear feet in the requisite time period. The bid specifications also required experience in installing a minimum of 250,000 linear feet using the required steam cure system method. Hinterland only has experience of installation of 135,000 linear feet with this methodology.

Lanzo is the lowest cost, responsive and responsible bidder in the amount of \$1,571,795 for the base bid plus the four alternates (as indicated in Exhibit 1). The bid is based upon various line item unit pricings and the resulting amount is only for comparison of the submitted bids. Actual costs will be assessed on a per task order basis for each individual scope of work. Specific line items will be used as required throughout the term of the contract. Staff requests that the bid submitted by Hinterland be rejected and that the contract be awarded to Lanzo.

**Resource Impact**

There is an estimated fiscal impact to the City in the amount of \$1,571,795 for the contract, and \$157,179 for estimated engineering fees, for a total of \$1,728,974.

<i>Funds available as of February 24, 2015</i>					
ACCOUNT NUMBER	INDEX NAME (Program)	OBJECT CODE/ SUB-OBJECT NAME	AMENDED BUDGET (Object Code)	AVAILABLE BALANCE (Object Code)	PURCHASE AMOUNT
450-PBS060101-3437	UTILITIES ENGINEERING OPERATIONS	SERVICES & MATERIALS/ IMPROVEMENTS, REPAIRS & MAINTENANCE	\$3,644,387	\$3,269,408	\$1,428,974
470-PBS660502-3437	STORMWATER OPERATIONS	SERVICES & MATERIALS/ IMPROVEMENTS, REPAIRS & MAINTENANCE	\$897,455	\$782,854	\$300,000
<b>PURCHASE TOTAL →</b>					<b>\$1,728,974</b>

**Strategic Connections**

This item is a *Press Play Fort Lauderdale Strategic Plan* initiative, included in the Public Places Cylinder of Excellence, specifically advancing:

- Goal 2: Be a sustainable and resilient community.
- Objective 1: Proactively maintain our water, wastewater, road and bridge infrastructure.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan: We Are Ready*.

**Attachment**

Exhibit 1 – Bid Tabulation

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Prepared by: James Hemphill, Sr. Procurement Specialist  
Elizabeth Cohen, Administrative Assistant I

Department Director: Hardeep Anand, P.E., Public Works