



April 20, 2015

Mr. Dave Smith
City Fort Lauderdale
220 SW 14th Avenue
Fort Lauderdale, Florida 33312

Re: Proposal- Riverwalk- Lighting material

Dear Mr. Smith,

Municipal Lighting Systems, Inc. is pleased to provide your office with our proposal to furnish Lighting material to match previously supplied material on the Riverwalk projects.

Our proposal is based on the quantities as received from Dave Smith at The City of Fort Lauderdale.

We propose to furnish the following material:

Quantity 29- Pole: Ameron Co. Cat. #VER4.0SPL(FB3I)S5HT, round tapered decorative concrete pole, amershield anti-graffiti coating, (1) lower banner arm insert, (1) GFCI duplex receptacle with weatherproof in use cover mounted near top of pole, color Riverwalk blue, paint top collar, tenon and GFCI cover ocean blue RAL5020
Price: \$2,689.00 x 29= \$77,981.00

Quantity 68- Fixture: Sternberg Co. Cat. #1970LED-S/BT/SV1/EZ/6ARC45T3-MDL03/CM-RAL5020, 95 watt LED 4500K, type 3 distribution, flat medium diffuse acrylic lens, finish in ocean blue RAL5020 (verify voltage)
Price: \$1,619.00 x 68= \$110,092.00

Quantity 29- Bracket with top banner arm: Vertex Co. Cat. # RW-AB-RAL5020-All finished in ocean blue RAL5020
Price: \$451.00 x 29= \$13,079.00

Quantity 29- Lower banner arm: Vertex Cat. # FCL-BA-28-RAL5020, finished in ocean blue RAL5020
Price: \$39.00 x 29= \$1,131.00

Quantity 1- Labor and equipment to unload decorative concrete poles at City designated site
Price: \$850.00

Quantity 1- Labor and equipment to unload fixtures and brackets at City designated site
Price: \$500.00

Municipal Lighting Systems, Inc. is pleased to provide your office with our proposal for a sum of: **TWO HUNDRED THREE THOUSAND SIX HUNDRED THIRTY THREE DOLLARS AND NO CENTS (\$203,633.00).**

Included items:

All material as stated above.
FOB freight destination for all material

Excluded items:

Sales tax. City is exempt from sales tax
Installation of all material

Palm Beach
4020 South 57th Avenue Suite 102
Lake Worth, FL 33463
Tel: (561) 641-5301
Fax: (561) 641-5302



Estimated lead-time:

From release of order: 8-10 weeks

Terms:

Net 25 days from invoice date, partial invoicing applies

Quotation valid:

30 days for order entry

Should you require any additional information please contact me in my Lake Worth office at 561-641-5301 or to my cellular phone at 954-401-5314.

Thank you for your continued use of our products.

Sincerely,

Scott L. Stefan, V.P.
Municipal Lighting Systems, Inc.

**Palm Beach
4020 South 57th Avenue Suite 102
Lake Worth, FL 33463
Tel: (561) 641-5301
Fax: (561) 641-5302**



POLE PRODUCTS DIVISION

16395 Ayres Lane
Bristol, VA 24202

Telephone: 276/ 676-1138
Fax: 276/ 676-2379

April 17, 2015

Mr. Dave Smith
City of Fort Lauderdale
220 SW 14th Avenue
Fort Lauderdale, Florida 33312

RE: AMERON REPRESENTATION

Dear Mr. Smith,

Municipal Lighting Systems, Inc. is the exclusive representative, under contract, for sales of Ameron Pole Products in South Florida.

Please contact Mr. Scott Stefan in their Palm Beach County office for information including pricing of our product offerings.

Thank you for your interest in Ameron concrete poles and other lighting accessories.

Best regards,

A handwritten signature in black ink, appearing to read 'Jerry Mink', written in a cursive style.

H. Jerry Mink
Eastern Regional Sales Manager

Cc: *Municipal Lighting Systems, Inc. – Scott Stefan*



SternbergLighting

ESTABLISHED 1923 / EMPLOYEE OWNED

Mark Dean V.P. Marketing & Business Dev.

(815) 341-2275 mdean@sternberglighting.com

Mr. Dave Smith
City of Fort Lauderdale
220 SW 14th Avenue
Fort Lauderdale, FL 33312

April 17, 2015

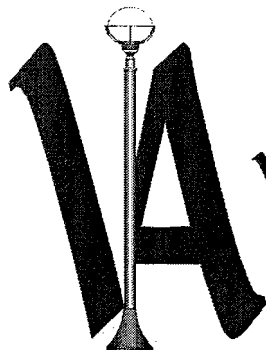
Dear Mr. Smith,

Please be notified that Sternberg Lighting exclusive representative and supplier for Southeast Florida is Municipal Lighting Systems, Inc. They represent all products from our company, including light poles, fixtures, globes, decorative bollards and mounting arm brackets. Please feel free to contact Mr. Scott Stefan at their office should you have any questions or require pricing for our product offering. You can contact Municipal Lighting Systems, Inc. at (561) 641-5301.

Sincerely yours,

Mark Dean
Sternberg Lighting V.P. Marketing & Business Development

CC; Scott Stefan, Municipal Lighting Systems, Inc.



Vertex Illumination of America, Inc.

April 20, 2015

Mr. Dave Smith
City Of Fort Lauderdale
220 SW 14th Avenue
Fort Lauderdale, FL 33312

Dear Mr. Smith:

Municipal Lighting Systems, Inc. with offices located in Lake Worth and Miami Florida is Vertex Illumination Of America, Inc. (VIA) exclusive representative for sales of our product in Florida.

The contact person at Municipal Lighting is Mr. Scott Stefan. He is located in the Lake Worth office. He can be contacted at 561-641-5301.

We thank you for your interest in VIA products.

Sincerely,

Roy Bustillo, V. P.
Vertex Illumination of America, Inc.

CC: Scott Stefan

7035A SW 47th Street · Miami, Florida 33155
Tel.: (305) 666-4210 · Fax: (305) 666-4211