



**TO:** Honorable Mayor & Members of the  
Fort Lauderdale City Commission

**FROM:** Lee R. Feldman, ICMA-CM, City Manager

**DATE:** November 7, 2017

**TITLE:** Motion to Approve Proprietary Contract for Annual Maintenance of the  
LifePak15 Defibrillator/Monitor and Lucas 2 Chest Compression Device  
Units - \$267,626.28 (three-year total)

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**Recommendation**

It is recommended that the City Commission approve a proprietary three-year contract, in substantially the form attached, for the purchase of annual maintenance of the LifePak15 defibrillator/monitor and Lucas 2 Chest Compression Device Units with Physio-Control, Inc. in the three-year total amount of \$267,626.28.

**Background**

The Lifepak15 defibrillator/monitor allows paramedics to take an electrical picture of the heart to determine whether it is functioning properly. If an abnormality is found, the device has the capability to deliver an electric shock that will convert the abnormal rhythm into a normal one.

In addition, the Lifepak15 defibrillator/monitor can measure vital signs such as blood pressure and pulse rates. It is a multi-parameter device combining semi-automated and manual defibrillation with capnography, pulse oximetry, external pacing, 12-lead electrocardiography and other monitoring functions.

The Lucas 2 Chest Compression System is a device that is used to deliver steady and consistent chest compressions in the cardiac arrest patient. The Lucas 2 performs chest compressions far more efficiently and effectively than even the most highly trained professional. Equally important, the Lucas 2 frees caregivers' hands so they can perform other life-saving interventions.

This contract will provide continued technical service support from Physio-Control Inc. and the ability to stay compliant with Florida Emergency Medical Services Statutes and the Federal Food and Drug Administration Medical Devices Act. The Act requires that Lifepak 15/Lucas 2 Chest Compression Device Units meet pre-defined maintenance and service intervals. Using full-time factory trained repair technicians, the manufacturer

exclusively provides repair and maintenance of these medical devices.

The current annual maintenance contract expired as of September 30, 2017. The Fire-Rescue Department requests an annual maintenance contract for technical service support agreement for forty-five LifePak15 and twenty Lucas Devices annually.

Physio-Control, Inc. is the sole source certified provider for factory-authorized inspection and repair services which includes repair parts, upgrades, inspections and repairs. Pursuant to Section 2-181, Code of Ordinances of the City of Fort Lauderdale, Florida, the City may purchase proprietary items, as defined in Section 2-173, without competitive solicitation. As defined by the Code, a proprietary item is not readily available from more than one supplier, manufacturer, or person and is unique in nature

**Resource Impact**

There will be a current fiscal impact to the City in the amount of \$84,614.68. The balance of the three year total expenditures is contingent upon approval and appropriation of future annual budgets.

Funds Available as of October 1, 2017					
ACCOUNT NUMBER	INDEX NAME (PROGRAM)	OBJECT CODE SUB-OBJECT NAME	AMMENDED BUDGET (OBJECT CODE)	AVAILABLE BALANCE (OBJECT CODE)	PURCHASE AMOUNT
001-FIR030101-3407	Fire-Rescue Support (Operations)	Services & Materials/ Equipment Repair & Maintenance	\$3,459,442	\$3,459,442	\$84,614.68
PURCHASE TOTAL					\$84,614.68

**Strategic Connections**

This item is a *Press Play Fort Lauderdale Strategic Plan 2018* initiative, included within the Public Safety Cylinder of Excellence, specifically advancing:

- Goal 9: Be a City well-prepared for and responsive to all hazards.
- Objective 2: Provide quick and exceptional fire, medical, and emergency response.
- Initiative 2: remain on the leading edge of advanced pre-hospital medical interventions.

This item advances the *Fast Forward Fort Lauderdale 2035 Vision Plan*: We are Ready.

**Attachment**  
Exhibit 1 – Contract

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Prepared by: Paul Vandenberg, Fire-Rescue  
Fausto Vargas, Finance  
Linda Blanco, Finance

Department Director: Robert Hoecherl, Fire-Rescue  
Kirk Buffington, Finance