



PYROTECNICOTM
 VITALE FAMILY FIREWORKS * 1889

**City of Fort Lauderdale
 Solicitation # Event 64
 Fireworks Display, 4th of July**

**Proposal Prepared by: Darren Cunningham
 dcunningham@pyrotecnico.com**



PYROTECNICOTM **fx**

AMPLIFYING EXCITEMENT | SINCE 1889



Table of Contents



Executive Summary	Pages 3 - 7
Scope of Work and Pricing	Pages 8 - 17
References	Pages 18 - 19
Qualifications and Experience	Pages 20 - 22
City Required Forms	Pages 23 - 33



Heather S. Rose
Sr. Procurement Specialist
Finance
City of Fort Lauderdale
hrose@fortlauderdale.gov

March 24, 2023

RE: Solicitation # Event 64
Fireworks & Drone Display 4th of July

I would like to thank you for the opportunity to provide you with a proposal for the City of Fort Lauderdale's 4th of July event. Pyrotecnico defines its purpose as to create "Ooh's and Aah's." This is done through tireless dedication, a passion for the industry, and insuring that safety is our top priority.

Lead by a strong upper management team consisting of a family business owner and president who is 4th generation, a COO with over 25 years' experience, a creative director who is also family, and two sales managers focused on customer service, Pyrotecnico is dedicated to delivering only the best productions to the City of Fort Lauderdale.

Included in our proposal you will find a list of names of those employees that will work in some way on this show, whether it's on show site or behind the scenes. Pyrotecnico employs thousands of technicians and produces approximately 3,000 shows annually. Please note that all technicians are approved by the ATF and have passed Pyrotecnico's certification course, which all technicians are required to attend annually.

Thank you again for this opportunity to work with the The City of Fort Lauderdale.

Respectfully,

Darren Cunningham
Senior Account Manager - Florida
Pyrotecnico Fireworks Inc.
561.589.9890
dcunningham@pyrotecnico.com



OUR CORE VALUES

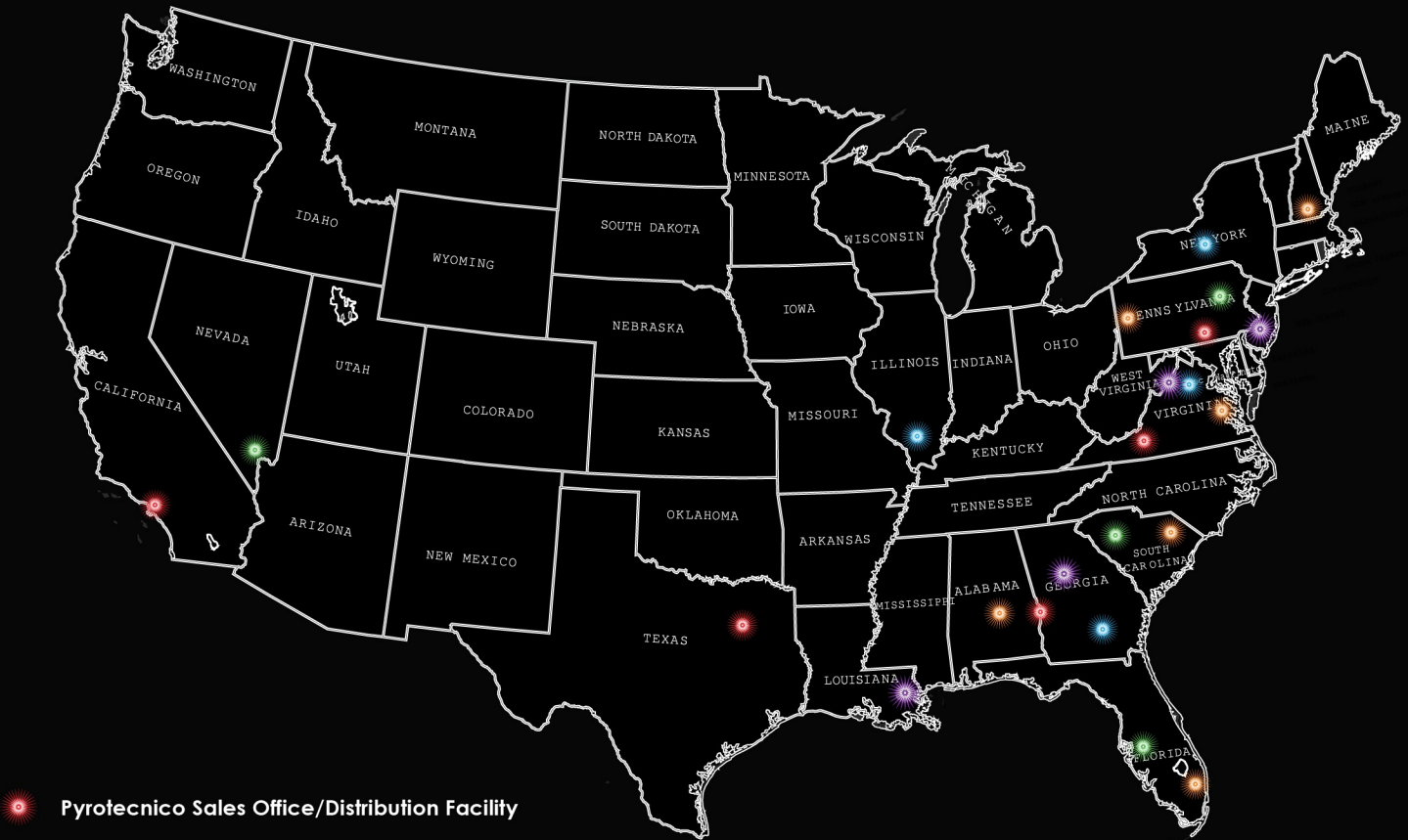


We produce each show with tireless dedication. We treat each employee, supplier, and regulator with respect. Individual and team initiative drives our company. Imaginative people are the core of our success. Insuring safety is our top priority. Great performances are our passion.

WHAT THIS MEANS FOR YOUR EVENT

You have a vision for your event and Pyrotecnico will work tirelessly to design a spectacular display to match that vision. Our staff has an unrivaled passion for what we do and that results in superior customer service, advanced display designs, and safe certified/licensed pyrotechnicians for your event.





LOGISTICS PROWESS

Outside of the 600 shows we perform over the July 4 holiday week, Pyrotecnico produces an average of 45-50 shows per week around the country. At this velocity, operating at top logistical efficiency is a must. Pyrotecnico's storage and transportation network is second to none in our industry. Additionally, 70% of our productions include materials that require us to follow strict DOT procedures during transport. Under this oversight, there is zero tolerance for poor inventory control. As a result, our customers can rest assured that their products will arrive fresh, in the correct quantities, and at the right time.

BUYING POWER

Not only does producing 3,000 shows each year require the highest in operating and inventory management efficiency, it also affords Pyrotecnico tremendous buying power with our core suppliers. Buying the quantities of pyrotechnic products and special effects consumables (fluids, paper goods, supplies, etc.) that we do in our normal course of business enables Pyrotecnico to negotiate vendor contracts that are more favorable than our competitors in all aspects of the agreement. We can then pass these efficiencies along to our customers. It's a win/win for everyone.



WHO WE ARE



Pyrotecnico is a turn-key fireworks, laser, special effects and staging/lighting company. A recognized industry leader, we consistently strive to raise the bar with every production using the most innovative technology available. Large-scale, multi-media show integration is our specialty and we push the edge of the entertainment envelope with our digital pyrotechnic firing systems, our state-of-the-art lasers, proprietary interactive show controls and, most importantly, our talented people.

Our roots run deep and our experience is second to none. Pyrotecnico was formed over 125 years ago when Constantino Vitale started his fireworks company in Pietramelara, Italy. He immigrated to the United States in 1920 through Ellis Island, making a home for his family and company in New Castle, Pennsylvania – a small town between Pittsburgh and Cleveland that would become known as "The Fireworks Capital of America."

At the turn of the century, the company was one of the largest fireworks companies in America. Five different generations of the Vitale family have continued to grow Constantino's company by training new staff in the old family ways, selecting the best products from global suppliers, and seeking out the most creative visual effects available to delight more and more audiences every year.

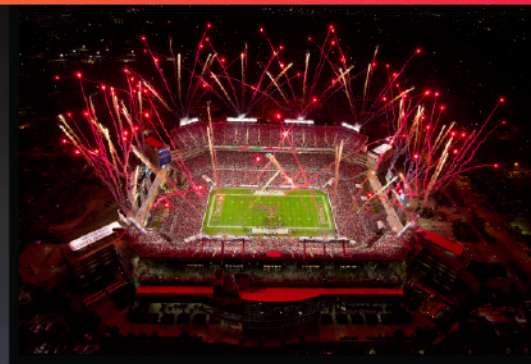
The company has since expanded to include an array of special effects such as lasers, pyrotechnics, cryogenics, fog, flames, confetti, and streamers. We have worked hard to become the leading innovators in these categories and we pride ourselves on our groundbreaking technologies, including audience-scanning lasers and interactive crowd controls to involve the viewer in the performance. We will truly make your dreams a reality with our unrivaled access to the best products, skills, and collective experience.

Company Information:

- 180 Full Time Employees
- Formed in 1889
- Headquartered in New Castle, PA
- Regional Offices in Jupiter, FL and Tampa, FL
- Annual Sales of \$80 Million



YOUR EVENT TEAM



Stephen Vitale - President & CEO - svitale@pyrotecnico.com

As the President and CEO of Pyrotecnico, Stephen provides the leadership for all of our employees and creates the philosophy by which we excel. Stephen has 30 years of experience in the fireworks and special effects industries.

Chris Liberatore - Executive VP of Fireworks - cliberatore@pyrotecnico.com

Chris oversees the day to day operations and communications, while managing all of the distribution points and facilities in Pyrotecnico's nationwide network.

Mark DeVincentis - Chief Financial Officer - mdevincentis@pyrotecnico.com

Mark oversees Pyrotecnico's finance department, and handles Pyrotecnico's daily finances, insurance, and billing.

Rocco Vitale - Creative Director & Show Designer - rvitale@pyrotecnico.com

Rocco designs all shows and creative aspects of FX productions. Rocco has been in the business for 15 years.

Michael Simmons - Regional Manager, FL/TX - msimmons@pyrotecnico.com

Mike oversees the day to day operations, facilities and sales team for the Florida and Texas regions. Mike has 30+ years of experience in Fireworks and works with all team members to ensure the best shows possible.

Darren Cunningham - Senior Account Manager - dcunningham@pyrotecnico.com

Darren develops and services client accounts, making sure that all aspects of your program are accomplished in a timely manner. He is your primary point of contact from concept through completion.

Samantha Roma - Production Lead - sromo@pyrotecnico.com

Sam aids Mike in obtaining all permits necessary for your event and making sure every detail of the preparation process and show logistics have been addressed.

City of Fort Lauderdale - 4th of July

Show Date: Tuesday, July 4, 2023

Duration: 23 - 24 Minute, High Impact Display

This Presentation Includes:

- All necessary insurance to include 10 million dollar general liability insurance, 10 million in commercial transportation insurance, and state worker's compensation.
- Our trained technicians to produce the display, no subcontractors.
- All transportation and delivery costs. Transportation provided by our commercially licensed drivers.
- All necessary safety precautions to provide a safe and spectacular display, assistance with local and state firework display permits.
- Highly choreographed display design, Electronically Fired and shot to customer selected Patriotic Music
- The widest variety of top quality shell and special effects from around the globe, including our own American products.





DESIGN PHILOSOPHY

Program Philosophy

Generally speaking there is an opening segment, main body and grand finale of a fireworks display. Just as a great play or movie has various segments that flow together, fireworks shows are similar type productions that should never leave the audience wanting more or leaving disappointed.

Opening Presentation

The Opening Presentation will start your display off “with a bang.” A “mini-finale” will excite the crowd and get them energized for a great show.

Body

The majority of your display will be fired during the Body presentation. It will have a balanced pace with constant action. Radiant color combinations like Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue. Amazing effects such as Crossette, Twitter Glittering, Rings, and Color Changing Chrysanthemums will be mixed in to illuminate your skies!

Your Grand Finale Presentation

The Grand Finale Presentation is the ultimate crowd pleaser and most exhilarating part of your display. When the sky erupts with Multi-Color Peonies and Thunderous Salutes, there is no better visual experience. They will end your event in style and leave the audience wanting more!

No Dead Air

At any given time there will be multiple firing of shells layering the sky from 300’ to over 600’ in the air. These shots will be fired straight and with a slight angle, in single, pairs, and flights of 5 shells combinations.

Space and Safety Requirements

Pyrotecnico adheres to all safety regulations provided by NFPA 1123. In addition, Pyrotecnico requires 100’ per inch of diameter of shell for the fall out area which exceeds NFPA 1123 minimum site requirements of 70’ per inch



City of Fort Lauderdale - 4th of July Product Listing & Display Segments

Opening Presentation

The Opening Presentation will start your display off “with a bang.” A “mini-finale” will excite the crowd and get them energized for a great show.

40	3 inch Assorted Chrysanthemum Finale Shells
20	3 inch Titanium Salutes (Loud Thundering Booms)
18	4 inch Long Duration, Gold Brocade Finale Shells
15	5 inch Assorted Chrysanthemum and Peony Finale Shells
93	Total Opening Shells

Opening Duration: 20 - 30 Seconds (180 shells per minute)

Body

The majority of your display will be fired during the Body presentation. It will have a balanced pace with constant action. Radiant color combinations like Violet & Lemon, Aqua & Pink, and the always treasured Red, White, & Blue. Amazing effects such as Crossette, Twitter Glittering, Rings, and Color Changing Chrysanthemums will be mixed in to brighten your skies!

180	3 inch Assorted, Special Effect and Pattern Aerial Display Shells
180	4 inch Assorted, Special Effect and Pattern Aerial Display Shells
216	5 inch Assorted, Special Effect and Pattern Aerial Display Shells
207	6 inch Assorted, Special Effect and Pattern Aerial Display Shells
26	8 inch Assorted, Special Effect and Pattern Aerial Display Shells

809 Total Body Shells

Body Duration: 22 - 23 minutes (40 shells per minute)

Note: Above shells will be individually fired or tied in combination flights of Two, Three, Four or Five Shells per Flight



City of Fort Lauderdale - 4th of July Product Listing & Display Segments - continued

Your Grand Finale Presentation

The Grand Finale Presentation is the ultimate crowd pleaser and most exhilarating part of your display. When the sky erupts with Multi-Color Peonies and Thunderous Salutes, there is no better visual experience. They will end your event in style and leave the audience wanting more!

360	3 inch Assorted Chrysanthemum Finale Shells
60	3 inch Titanium Salutes (Loud Thundering Booms)
72	4 inch Long Duration, Gold Brocade Finale Shells
105	5 inch Assorted Chrysanthemum and Peony Finale Shells
6	8 inch Assorted Chrysanthemum, Peony and Long Duration Shells
603	Total Finale Shells

Finale Duration: 1 minute

Total Duration 23 - 24 minutes (600 shells per minute)

**Exact shell counts to be determined by final show design and choreography.*

***Note: 1-2 inch shells, barrage boxes/cakes, and roman candles will not be used in this display due to required setback distances. Barge position required to remain at least 1,000ft from shoreline at all times.*



SPANISH SPECIALTY SHELLS

Ricasa, with branches in Madrid and Ibiza, is at the forefront of the world of research and the realization of novelties and effects for all types of fireworks. Ricasa maintains and constantly increases its prestige and recognition for the quality of its products and its commercial seriousness. Few in the US have the opportunity to view and experience the European influence on the fireworks industry.

24 4-inch Assorted Aerial Display Shells

36 5-inch Assorted Aerial Display Shells

36 6-inch Assorted Aerial Display Shells

6 8-inch Assorted Aerial Display Shells

102 Total SPANISH Shells

*Spanish Shells included in display body shell count

PRESENTATION

Opening

60	2.5-inch Shells
18	4-inch Shells
15	5-inch Shells
93	Total Opening Shells

Body

180	3-inch Shells
180	4-inch Shells
216	5-inch Shells
207	6-inch Shells
26	8-inch Shells
809	Total Body Shells

Specialty Spanish Shells

24	4-inch Shells
36	5-inch Shells
36	6-inch Shells
6	8-inch Shells
102	Total Specialty Shells

*Included in display body shell count

Grand Finale

360	3-inch Shells
60	3-inch Titanium Salutes
72	4-inch Shells
105	5-inch Shells
6	8-inch Shells
603	Total Finale Shells

1,629 Total Shells



Shell Types and Descriptions

Listed below is a very small sample of the types of shells Pyrotecnico has in its extensive international inventory. We will pull the quantities as listed in our proposal for each caliber size. Exact colors and types of shells will be formulated after the musical soundtrack is produced to ensure proper choreography and presentation.

Multi -Color Star Shells –

Glittering Green Chrysanthemum, Red Peony with Blue Pistil, Gold Peony, Shells, Magenta Wave, Blue Peony with Palm Pistil, Purple and Twitter Glitter, Flower Wave with Purple Pistil, Green Peony with, Green Tail, Multi Color Pastel Peony, Yellow & White Peony, Glittering Red Chrysanthemum, Blue Peony with Magenta Pistil, Flower Wave to Blue with Green Pistil, Gold Silk Chrysanthemum, Sea Blue Peony with Sea Blue Tail, Purple Peony with Palm Tree Tail, Dahlia Crackling, Dahlia Multi with Silver Tail.

Fancy and Color Changing Shells –

Gold Glitter to Blue with Blue Center Peony, Gold Wave to Red to Green to Purple Chrysanthemum, Gamboge Red to Blue to Silver Chrysanthemum with Green Pistil, Gamboge Purple to Crackling, Crackling Lemon to Crackling Pistil, Blue to Green to Red Peony with Twinkling Pistil, 1000's of Magic to Purple, Silver Peony to Colorful Shell of Shells, Crown Flower with Purple Pistil, Gold Wave with Purple Swimming Stars, Multi Color Pastel Umbrella, Red Peony with Time Rain Coconut Pistil, Silver Cascade to Red, White, and Blue Color Change, Crossette Willow to Red, Falling Leaves Multi Color, Rainbow.

Special Effect Shells –

Saturn with Ring, Nishiki Kamuro, Red Sun, Crown Brocade, Pixie Dust Willow with Stained Glass Crackling Pistil, Stutada Red, Stutada White Spangle, Artillery Shell of Shells, Bi Break Multi Color Palms Kamuro with Violet, Jellyfish Blue Giant, Kamuro Gold Brocade, Mosaic Kamuro Crackling, Nautical Sea Green, Nautical Blue to Silver Strobe, Nautical Silver Glittering to Red, Domestic Draw-Out, 9 Time Report, Ghost White, Sweeper Blue Shell, Waterfall Orange Glitter, Waterfall Gold to Silver, Willow Twinkling, Serpents, Whistle, Fish, Tourbillions, Willow White Strobe with White Tail Center, White Spangle Red Tip Rays Blue Center with Trunk, Mosaic Blue, Waterfall Willow Happy Star.

Pattern Shells –

Smiley Face, Double Red Heart, Five Pointed Star, Rings of Red, Blue Serpents with Reports, Ring Double Farfalles with Gold Glitter Blue Tip, Ring Blue Crossette, Cube, Straw Hat, Bowtie Ring, Heart Red Strobing, Ring Double Crossette, Strawberry, Sunflower with Tail, Ring Red with Titanium Salute.

We take pride in our ability to “layer” the sky with vivid surprises at varying heights and widths, painting the entire sky into beautiful scenes of color. Your show will be unique and precise, with a timeline that will include an opening mini-finale of bursts to kick off the display, followed by a body filled with unique scenes and special effect barrages, and concluding with a grand finale that will light up the sky like nothing your audience has ever seen!



*Maximum shell heights will vary for each individual display.

*On average, shells will reach 100' of elevation for every inch in shell diameter.

(Example: 2" shells will reach approximately 200' in elevation.)

The proposed shells for the City of Fort Lauderdale display will layer the sky from 300' to over 800'

DETAILS

\$86,500.00 24 Minute Aerial Fireworks Display Value
(all inclusive, including Port Fees, Permitting and Fire Watch)

\$50,000.00 Barge/Tug Fee

GRAND TOTAL

\$136,500.00

*Please see additional barge pricing page





BARGE PRICING

Due to limited barge availability and high demand, neither Pyrotecnico or our barge vendors can confirm barge cost or availability more than 90 days prior to the display date. Our buying power and reputation in the South Florida area allows us first selection once barge availability is confirmed.

For the past several years we have worked diligently to ensure a barge is available and reserved for the City of Fort Lauderdale. We have confirmed with Grady Marine a barge is available for the July 4, 2023 display. Our grand total reflects pricing as it has been presented to us for 2023.

The above barge pricing is for 2023 only and prior to annual contract renewal, barge pricing/availability will need to be confirmed and updated if necessary.

***General Conditions Exception**

To secure a barge, a non refundable payment must be made 45 days prior to display date.

Pyrotecnico will send invoice for barge cost to the City a minimum of 60 days prior to the display date and will need payment prior to securing barge.



QUALIFICATIONS



Lead Technician and Crew:

Michael Simmons - 30+ years' experience. Mike has physically overseen the onsite operation thousands of displays in the State of Florida. Mike will oversee onsite logistics of the City's show as long as Pyrotecnico manages the account. Mike also oversees the day to day operations and ensure all shows are assigned technicians and receive all the appropriate equipment and products. All assistant technicians are required to attend Pyrotecnico's annual training program. There will be upwards of 12 technicians working on the display during load in, and a minimum of 5 on the barge/tug during the display.

APA Membership

Pyrotecnico has been a member of the APA for over 50 years. CEO of Pyrotecnico, Stephen Vitale, served as President of APA from 2013-2014, and has been a board member for the past 8 years. Stephen was also the chairman of the public display committee for 4 years.

Acknowledgements

GlobalFest's Trico Homes International Fireworks Festival - First Place Winner
GlobalFest's Trico Homes International Fireworks Festival - People's Choice Winner
L'International Des Feux Loto Quebec - Gold Jupiter Winner
World Cricket Championships - Antigua
Chinese New Year Celebration - Guangzhou, China
1939 World Fair - New York City, NY

Misc.

In addition to our qualifications, we have never had a failure producing the City of Fort Lauderdale display, and we do not have any previous material violations - federal, state, or local.



AMPLIFYING EXCITEMENT SINCE 1889

UNMATCHED INNOVATION

Imaginative people are the core of our success, and our creative team is constantly raising the bar and scouring the globe for new technologies. You can rest assured that your display will be innovative and unforgettable in every aspect.

AWARD-WINNING DISPLAY DESIGN

Our creative team has won many international awards for our unique choreography and impeccable synchronicity, including the coveted Gold Jupiter award among others.

EXCEPTIONAL TEAM

Our exceptional team will ensure that every aspect of your show is completely taken care of from permitting and safety regulations to show execution and clean up, so you can sit back and enjoy the time leading up to your exciting event. We will have the details under control every step of the way.

125 YEARS EXPERIENCE

We are bringing 125 years of experience to the table, giving us the knowledge and ability to use the absolute best technology, techniques, and the most innovative products with the utmost safety. We have lived and breathed fireworks and special effects for 125 years, and we will see your show through from concept to clean up.



PYROTECNICO™

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CAM # 23-0645

Exhibit 2

Page 19 of 42



THANK YOU

Thank you for the time and consideration that you have given us.

We recognize that your standards of excellence must be matched by the vendors that you select for any event. We are honored to have this opportunity to accomplish something spectacular for the City of Fort Lauderdale, and will always strive to exceed expectations.

Pyrotecnico will work tirelessly throughout this process to ensure that every element of the program runs smoothly. From permitting and license paperwork, to design and choreography, to the safe operation of your display, we will endeavor to provide peace-of-mind throughout our partnership.

Thank you again and we look forward to hearing from you very soon.

Darren Cunningham
Senior Account Manager - FL
561.589.9890
dcunningham@pyrotecnico.com



City of Fort Lauderdale

Drone Light Show



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Exhibit 2

Page 21 of 42

TELL YOUR STORY IN THE SKY

Communicate to your audience with custom branded content that is jaw-dropping, memorable and adds to your special occasion.

- **SPONSORSHIP ART** (Brand logos)
- **THEMED SHOW** (ex: Burning Man - Waking Dreams, Baseball game Star Wars Night)
- **MESSAGE AMPLIFICATION** (ex: Cause Marketing: Fight, Hope, Win)
- **PROMOTIONAL CALLS TO ACTION** (ex: SKY QR CODE)
- **OWN THE NIGHT SKY** (ex: Fireworks show bundle)

TELL YOUR STORY IN THE SKY

Communicate to your audience with custom branded content that is jaw-dropping, memorable and adds to your special occasion.

- **Sponsorship Art (Brand logos)**
- **Themed Show (ex: Burning Man - Waking Dreams, Baseball game Star Wars Night)**
- **Message Amplification (ex: Cause Marketing: Fight, Hope, Win)**
- **Promotional Calls-to-action (ex: QR Code)**
- **Dominate the Night Sky (ex: Fireworks show bundle)**

BURNING MAN 2022 - Waking Dreams



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Exhibit 2

Page 24 of 42

WINGS TO CURE GALA - Cancer Research



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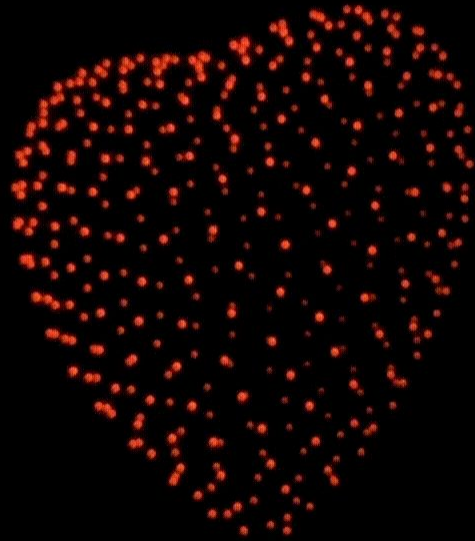


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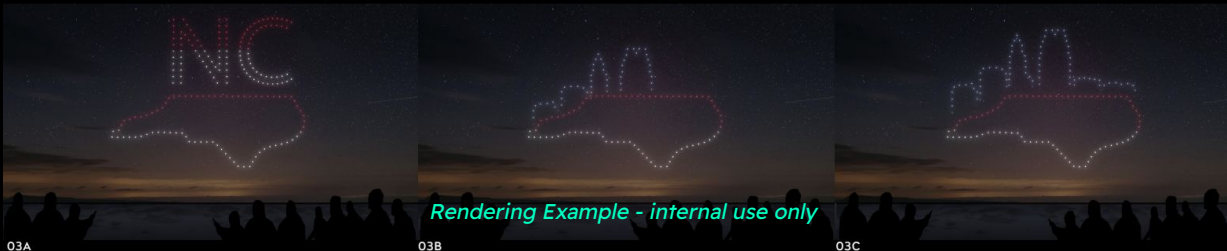
Page 25 of 42

OWN THE NIGHT SKY - Drone & Fireworks Show



HOW WE BRING YOUR STORY TO LIFE

- Stakeholder Interview(s)
- Storyboard Concepting
- Creative Asset Development
- Custom Drafted Renderings
- Final Show Design Approval



Certainty & Safety...First!



The most reliable and seamless technology on the market.

Our drone operators have 10,000+ hours of logged flights.



Our technology is designed & manufactured in North America.

This allows for real-time customer support & a smaller footprint to deploy shows.



We use charging stations instead of swap batteries.

Less labor is needed for shows and fleets are ready for another flight in 45 mins.



Only we can safely fly large sky stories in US & Europe.

9000 drones reside in our warehouses.



We are the only company that can fly endless shows.

For visibility before, during and after an event, this is the perfect solution.



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CAM # 23-0645

Exhibit 2

Page 28 of 42

NOVA
CORP
ORIES

The Safest Light Drones in the World

Extremely lightweight: 340 g (12 oz)

Small: 29 x 29 x 15 cm

Cushioned base & fully enclosing propeller guards

RTK GPS: centimeter precision

Double geofence system and emergency return-to-home function

Max. free fall drop velocity: 13 m/s



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CAM# 23-0645

Exhibit 2

Page 29 of 42

The Most Reliable Light Drones in the World

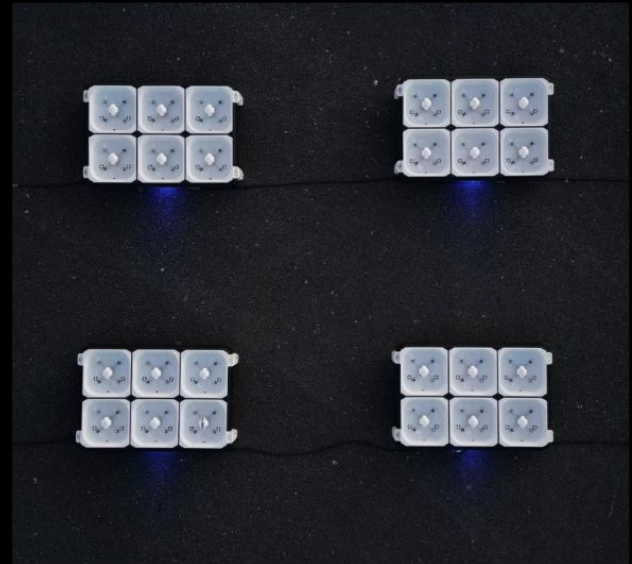
Unique **Launchpad** infrastructure:

Automated charging on the field, avoiding human errors

Clean and protected take-off area

Automated pre-flight checks

Automated selection of best drones to fly



PYROTECNICO fx



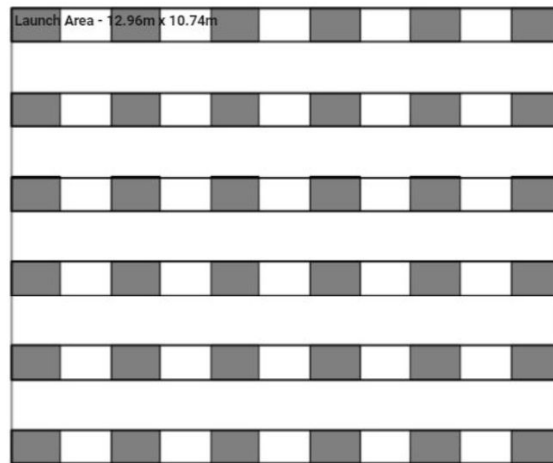
CAM# 23-0645 O R I E S

Exhibit 2

Page 30 of 42

200 DRONES

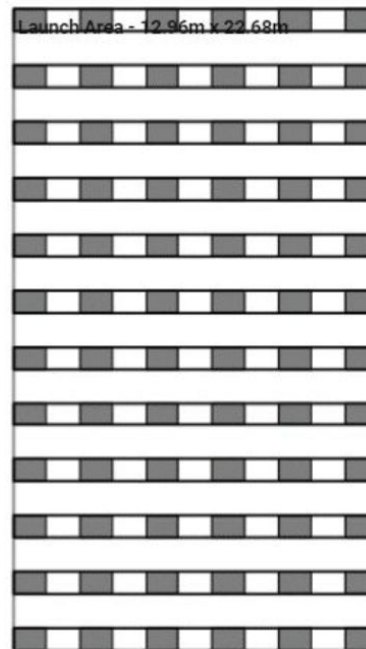
Fence - 22.96m x 20.74m
Airfield - 22.96m x 20.74m



400 DRONES

Fence - 22.96m x 32.68m

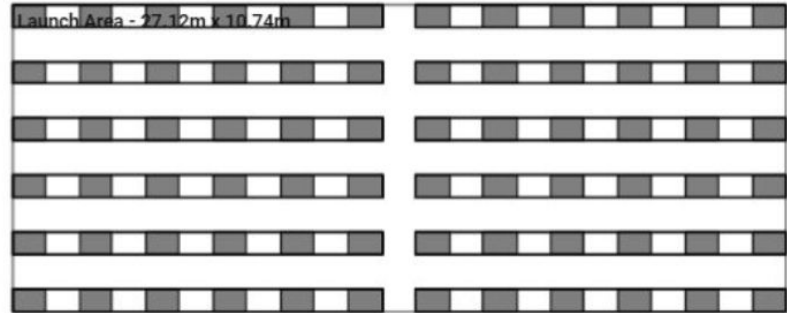
Airfield - 22.96m x 32.68m



400 DRONES

Fence - 37.12m x 20.74m

Airfield - 37.12m x 20.74m



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CAM# 23-0645

Exhibit 2

Page 33 of 42

EVENT DETAILS

Name: City of Fort Lauderdale

Venue: Fort Lauderdale Beach

Dates: *(including travel)*

JULY 3 - TRAVEL

JULY 4 - SKY STORY SHOW

JULY 5 - TRAVEL

Event Description: July 4 2D and 3D supplemental drone show in conjunction with July 4th Fireworks Display



SKY STORY PRICING

- 200 2D SKY STORY - \$112,000.00
- 400 2D/3D SKY STORY - \$155,580.00
- ADDITIONAL COST FOR RAIN DATE - \$3,620.00 + ANY FLIGHT CHANGES

*COST INCLUDES ALL DESIGN, PILOTS, SHIPPING, PERMITTING, & FLIGHTS

**COST DOES NOT INCLUDE ANY SECURITY REQUIRED + POWER REQUIREMENTS



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CAM # 23-0645 NOVA STORIES

Exhibit 2

Page 35 of 42



NON-COLLUSION STATEMENT

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g., ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents, and children) are also prohibited from contracting with the City subject to the same general rules.


Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

NAME

RELATIONSHIPS

N/A for Pyrotecnico Fireworks, Inc.

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.



Authorized Signature

Corporate Secretary

Title

Lynn Ann Hamed

Name (Printed)

March 27, 2023

Date



**CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH
NON-DISCRIMINATION PROVISIONS OF THE CONTRACT**

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

- A. Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability, or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

A handwritten signature in black ink that reads "Lynn Ann Hamed".

Authorized Signature

Lynn Ann Hamed, Corporate Secretary

Print Name and Title

March 27, 2023

Date



CONTRACT PAYMENT METHOD

The City of Fort Lauderdale has implemented a Procurement Card (P-Card) program which changes how payments are remitted to its vendors. The City has transitioned from traditional paper checks to credit card payments via MasterCard or Visa as part of this program.

This allows you as a vendor of the City of Fort Lauderdale to receive your payments fast and safely. No more waiting for checks to be printed and mailed.

In accordance with the contract, payments on this contract will be made utilizing the City's P-Card (MasterCard or Visa). Accordingly, bidders must presently have the ability to accept the credit card or take whatever steps necessary to implement acceptance of a card before the start of the contract term, or contract award by the City.

All costs associated with the Contractor's participation in this purchasing program shall be borne by the Contractor. The City reserves the right to revise this program as necessary.

By signing below, you agree with these terms.

Please indicate which credit card payment you prefer:

____ MasterCard **N/A as our payment methods are either:
Check / ACH / Wire Transfer**
____ Visa

Pyrotecnico Fireworks, Inc.

Company Name

Lynn Ann Hamed

Name (Printed)

Lynn Ann Hamed

Signature

Corporate Secretary

Title

March 27, 2023

Date



E-VERIFY AFFIRMATION STATEMENT

Solicitation/Bid /Contract No: **Bid Event 64 | Fireworks and Drones Light Show - 4th of July**

Project Description: **Bid Event 64 | Fireworks and Drones Light Show - 4th of July**

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- A. all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- B. all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name: **Pyrotecnico Fireworks, Inc.**

Authorized Company Person's Signature: *Lynn Ann Hamed*

Authorized Company Person's Title: **Lynn Ann Hamed, Corporate Secretary**

Date: **March 27, 2023**



REFERENCES

A minimum of three (3) references shall be provided. It is the responsibility of the Bidder/ Proposer to ensure that the information provided is accurate and current. The City may find your firm non-responsive for providing wrong and or outdated information. Additional references may be provided on a separate page.

Company Name: [The Margate Community Redevelopment Agency \(MCRA\)](#)
Address: [5790 Margate Blvd., Margate, FL 33063](#)
Contact Person: [Mr. Michael Jones](#)
Title: [Director of Parks & Recreation](#)
Phone #: [954.972.6458](#)
Email: majones@margatefl.com
Contract Value: [\\$32,000.00](#)
Year(s): [Since 2020](#)
Description: [Choreographed Aerial Fireworks](#)

Company Name: [City of West Palm Beach, FL](#)
Address: [401 Clematis St., 3rd Floor, West Palm Beach, FL 33401](#)
Contact Person: [Ms. Angela Poco](#)
Title: [Community Events Supervisor](#)
Phone #: [561.822.1517](#)
Email: apoco@wpb.org
Contract Value: [\\$85,000.00](#)
Year(s): [Since 2013](#)
Description: [Choreographed Aerial Fireworks, via a Barge](#)

Company Name: [City of Hollywood, FL](#)
Address: [2600 Hollywood Blvd., Rm 221, Hollywood, FL 33020](#)
Contact Person: [Mr. Mike Warton](#)
Title: [Arts, Park, and Cultural Affairs Administrator](#)
Phone #: [954.921.3404](#)
Email: mwharton@hollywoodfl.org
Contract Value: [\\$80,000.00](#)
Year(s): [Since 2011](#)
Description: [Choreographed Aerial Fireworks, via a Barge](#)

CITY OF FORT LAUDERDALE BID/PROPOSAL CERTIFICATION

Please Note: It is the sole responsibility of the bidder/proposer to ensure that their response is submitted electronically through the **City's on-line strategic sourcing platform** prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit <http://www.dos.state.fl.us/>).

Company: (Legal Registration) Pyrotecnico Fireworks, Inc. EIN (Optional): 25-1700772

Address: 299 Wilson Road

City: New Castle State: PA Zip: 16101

Telephone No.: 724.652.9555 FAX No.: 724.652.1288 Email: contracts@pyrotecnico.com

Delivery: Calendar days after receipt of Purchase Order (**section 1.02 of General Conditions**): Display Date

Total Bid Discount (**section 1.05 of General Conditions**): N/A

Check box if your firm qualifies for DBE (**section 1.09 of General Conditions**): N/A

ADDENDUM ACKNOWLEDGEMENT - Proposer acknowledges that the following addenda have been received and are included in the proposal: N/A

<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>	<u>Addendum No.</u>	<u>Date Issued</u>
_____	_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____	_____	_____

VARIANCES: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A.

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:

Lynn Ann Hamed

Name (printed)

March 27, 2023

Date



Signature

Corporate Secretary

Title

4th of July Fireworks/Drones Questionnaire

Pyrotecnico Fireworks, Inc.

Bidder to complete:

- 1) Please indicate the length of time that your company has been in the pyrotechnic business.

134 Years

- 2) Please indicate the length of time that your company has been operating drone displays.

1 Year *See Attached Drone Proposal

- 3) Please provide details and description of Drone launch/landing area requirements.

***See Attached Drone Proposal**

- 4) Please display Price Adjustments for Fireworks display – Start of show significantly delayed (10 minutes or more) or a time break in the show (dead display time)

\$1,000.00 per Minute *Only applicable for a delay/time break as a result of technical issues or delays within Pyrotecnico's contract (not including forces, such as weather, that is outside of Pyrotecnico's control)

- 5) Please display Price Adjustments for Drones display – Start of show significantly delayed (10 minutes or more) or a time break in the show (dead display time)

\$500.00 per Minute *Only applicable for a delay/time break as a result of technical issues or delays within Pyrotecnico's contract (not including forces, such as weather, that is outside of Pyrotecnico's control)