### Sunny Seg Inc.

Bid Contact Wolfgang Tweraser wolfgang@funcenterfl.com Ph 954-701-6587

### Address 1040 Bayview Drive Suite 120 Fort Lauderdale, FL 33304

item #	Line Item	Notes	Unit Price	Qty/Unit		Attch.	Docs
12592-52501-01	Percentage of monthly gross	Supplier Product Code:	First Offer - 25.00%	1 / each	25.00%	Y	
	concession receipts net of sales tax	<b>Supplier Notes:</b> Offer for revenue sharing PLUS vendors commitment to invest in location					

Supplier Total **\$0.00** 

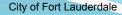
### Sunny Seg Inc.

Item: Percentage of monthly gross concession receipts net of sales tax

Attachments

Sunny Seg Inc RFP.pdf

p. 2



## RFP # 12592-525

### Disclaimer:

This RFP is provided by Sunny Seg Inc. dba Fun Center Fort Lauderdale, for your consideration for Fun Center to become a vendor to the City of Fort Lauderdale and to receive a Watersports Activities Rental Concession (Motorized & Non-Motorized) for George English Park and Coontie Hatchee Landings Park.

By submitting our response, Proposer is confirming that the firm has not been placed on the convicted vendors list as described in Section §287.133 (2) (a) Florida Statutes; that the only person(s), company or parties interested in the proposal as principals are named therein; that the proposal is made without collusion with any other person(s), company or parties submitting a proposal; that it is in all respects fair and in good faith, without collusion or fraud; and that the signer of the proposal has full authority to bind the firm.



12592-525

### 12592-525

### Table of Content

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Page 13	Business Licenses
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Page 15	Insurance
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Page 24 - 34	Jet Ski Equipment
	Safety Features (25-28) Equipment List (29-30) Equipment Check List (31)
	Equipment Maintenance (32) Equipment Storage (33) Hurricane Evacuation Plan (34)
Page 35 - 44	Safety Instructions, Rules & Rescue
	Safety Instructions & Rules (35-43) Rescue (44)
Page 45 - 46	Jet Ski Pricing (4 years)
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Page 51 - 52	Equipment
Page 53	Safety Instructions & Rules
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	Cleaning (58) Daily Maintenance of Concession Area (59)
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Page 70 - 73	Revenue Sharing & Financial Projections for 4 years
Page 74 - 77	Advertising / Marketing
Page 78 - 88	Online Presence & Reviews
Page 89 - 90	Website Info
Page 91	Attachment List
Page 92	Contact Info



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RFP 12592-525

Sunny Sigsync.





## **EXECUTIVE SUMMARY**

11/16/2021

RFP 12592-525

Sunny Bidsync.

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3<sup>p. 5</sup>

### Dear City of Fort Lauderdale,

### With Fun Center, you will have:

- an experienced company (7 years operating),
- well trained & multi lingual staff (English, Spanish, German, Slovenian)
- proper maintained equipment,
- procedures in place regarding customer service, maintenance and safety,
- licensed & insured,
- with COVID / CDC guidelines in place,
- and a financially stable vendor.

Our online ratings and the Tripadvisor Award, being in the **Top 10% worldwide in our industry**, show you how much we care about customer service.

We will also assist the City and P & R Dep. keeping the park well maintained, by reporting any repair needs etc. on a regular basis and to stop the illegal jet ski and boat rental operations.

All documents used in this RFP are available in original size but were included in this presentation to reduce the number of pages (max. 100 pages)

Sunny Seg Mic.

We are looking forward to hearing from you and hope to work together in the near future.

RFP 12592-525

Thank you for the opportunity !

Regards Wolfgang Tweraser 1/16/2021 Fort Lauderdale CAM 22-0121 Exhibit 6 4.6 Page 6 of 102

12592-525



## **Needs, Goals and Objectives**

The goal every city has, is to make their parks safer, cleaner, more attractive to park visitors and produce more revenues to cover overhead expenses every park generates.

We strongly believe that a cooperation between the City of Fort Lauderdale and our company will achieve all that.

After you have had the opportunity to review our RFP, you will see that we have the means and the experience to fulfill all the requirements the city has.

Most important to all of us is that customers / park visitors have a great experience, are kept safe on the water, and at the same time all other residents are also satisfied with the operation so the current complaints stop.

We are the ONLY company in our industry that reached out to the Fort Lauderdale Police Marine Unit and invited them to our store to see first hand, which information we give to our customers and we were open to any suggestions if improvement/changes are needed. We spent an hour with the entire unit and all were very pleased and appreciated our effort.(see page 36)

We have a great cooperation with Hugh Taylor Birch State Park for many years and bring more visitors with Segways, golf carts and bikes to the park than any other entity. And we would like to have the same experience with your great City and parks.

Our offer to cooperate also with the local police, park rangers, and your P & R Department will help your efforts to have the parks well maintained and secure. (see page 28)





# **OUR LOCATION**

(Fort Lauderdale)



RFP 12592-525

Sunny BidSyncc.

CAM 22-0121 Exhibit 6 Page 8 of 102

12592-525

## Address:

1040 Bayview Drive Fort Lauderdale, Florida 33304

<u>Open 365 days a year !</u> Mon – Sun 10 am to 6 pm





Sunny Segsynce.



## **Store**





11/16/2021

RFP 12592-525

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11/16/2021

RFP 12592-525

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10 12













RFP 12592-525

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11/16/2021

RFP 12592-525

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## **Business Licenses**

#### BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT 115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 - 954-831-4000

VALID OCTOBER 1, 2021 THROUGH SEPTEMBER 30, 2022

Business N	DBA: FUN CEN	TER TER		Receipt Business Typ	#:329-309948 ALL OTHERS De:RNTL)	(SPORTS EQUIPMENT	
Owner Name: SUNNY SEG INC Business Location: 1040 BAYVIEW DR 120 FT LAUDERDALE Business Phone: 9545330439			Business Opene /County/Cert/Re Exemption Coo				
Business Pr	ione: 9545330	439					
Ro	oms	Seats	Employees 1	Machines	Profes	sionals	
	Number of Mach		r Vending Business On				
Tax Amount	Transfer Fee	NSF Fee	Penalty	Vending Type Prior Years	Collection Cost	Total Paid	
33.00	0.00	0.00	0.00	0.00	0.00	33.00	
	IS A TAX RECEN ITED	non-regula and zoning the busines business is	EONSPICUOUS levied for the privile tory in nature. You requirements. This iss is sold, busine cration. This receipt pliance with State o	ge of doing busine must meet all Cou s Business Tax Re ss name has cha does not indicate i r local laws and reg	ss within Broward nty and/or Municip ceipt must be tran nged or you hav that the business i	County and is adity planning sterred when e moved the s legal or that	
FORT LAUDER	ROWARD S. Andrews A	33304 COUNTY L( ve., Rm. A-100, OCTOBER 1, 2	Ft. Lauderdale,	22 NESS TAX I FL 33301-1895	- 954-831-400		
Business Na Owner Na Business Loca	DBA: FUN CEN ame: FUN CEN ame: SUNNY SE tion: 1040 BA FT LAUD one: 95453304	FER 3 INC (VIEW DR 120 SRDALE			RNTL) d:04/04/2014 g:	(SPORTS EQUIPMENT	
Roo	ms	Seats	Employees	Machines	Profess	ionals	

		ending Business Only			nature
and the second	Vending Type:		es:	Number of Machin	
Collection Cost	Prior Years	Penalty	NSF Fee	Transfer Fee	Tax Amount
0.00	0.00	0.00	0.00	0.00	33.00
	Collection Cost	Vending Type: Prior Years Collection Cost	Vending Type:           Penalty         Prior Years         Collection Cost	NSF Fee Penalty Prior Years Collection Cost	Number of Machines:         Vending Type:           Transfer Fee         NSF Fee         Penalty         Prior Years         Collection Cost

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1		
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**Business Tax Division** 700 NW 19TH AVE. | FORT LAUDERDALE, FL 33311 | (954) 828 - 5195

**Business ID:** BL-1601601 Business Name: SUNNY SEG INC

FUN CENTER 1040 BAYVIEW DR # 120 FORT LAUDERDALE FL 33304

1040 BAYVIEW DR # 120

#### TAX CATEGORIES

**Business Address** 

419401 RENTAL SVC IN CONNECTION W/MERCH 424510 MOTORCYCLES/MOPEDS-RENTALS 402500 BICYCLE SHOPS (RENTING/REPAIRS)

Contact:	FUN CENTER
Business Email:	Info@Funcenter.Com

- · This Receipt is issued for the period commencing October 1st and ending September 30th of the years shown above.
- · If you have closed or moved out of the city, please email businesstax@fortlauderdale.gov and include the Business ID #.
- · A transfer of business location within city limits is subject to zoning approval. Complete a Business Tax Transfer Application online to obtain the necessary approval. A transfer fee of 10% of the Business Tax fee applies, not less than \$3.00, no more than \$25.00.
- If you have sold your business, please email a copy of the Bill of Sale to businesstax@fortlauderdale.gov and include the Business ID #. A transfer of ownership will incur a transfer fee of 10% of the Business Tax fee, not less than \$3.00, no more than \$25.00.

Please be advised that this issuance of a Business Tax Receipt establishes that the business you intend to conduct is a use permitted by the City Zoning Code for the location at which you intend to operate. The issuance of a Business Tax Receipt in no way certifies that the property located at this address is in compliance with other provisions of the City Code of Ordinances.

> 700 NW 19TH AVE. Fort Lauderdale, FL 33311 TEL 954 828 5195 WWW.FORTLAUDERDALE.GOV



CAM 22-0121 Exhibit 6 Page 15 of 102



### RFP 12592-525 Sunny Segure.

## Sunbiz Report



Department of State / Division of Corporations / Search Records / Search by Entity Name /

#### **Detail by Entity Name**

Florida Profit Corporation SUNNY SEG INC Filing Information **Document Number** P14000030815 FEI/EIN Number 46-5326847 **Date Filed** 04/04/2014 **Effective Date** 04/04/2014 State FL ACTIVE Status Last Event REINSTATEMENT **Event Date Filed** 10/17/2017 Principal Address 1040 Bayview Dr. **STE 120** FT. LAUDERDALE, FL 33304 Changed: 10/17/2017 Mailing Address 1040 Bayview Dr. STE #120 FT. LAUDERDALE, FL 33304 Changed: 11/07/2016 Registered Agent Name & Address

Aleksandra, Zupan 1040 Bayview Dr. STE # 120 FT. LAUDERDALE, FL 33304

Name Changed: 04/30/2018

Address Changed: 11/07/2016 Officer/Director Detail Name & Address

Title President

Zupan, Aleksandra 1040 Bayview Dr. STE 120 Fort Lauderdale, FL 33304

Title VP

Tweraser, Wolfgang 1835 E Hallandale Beach Blvd #778 Hallandale Beach, FL 33009

#### Annual Reports

<b>Report Year</b>	Filed Date
2019	04/30/2019
2020	01/03/2020
2021	01/28/2021

#### Document Images

01/28/2021 ANNUAL REPORT	View image in PDF format
01/03/2020 ANNUAL REPORT	View image in PDF format
08/20/2019 AMENDED ANNUAL REPO	RT View image in PDF format
04/30/2019 ANNUAL REPORT	View image in PDF format
04/30/2018 ANNUAL REPORT	View image in PDF format
10/17/2017 REINSTATEMENT	View image in PDF format
11/07/2016 - AMENDED ANNUAL REPO	RT View image in PDF format
03/02/2016 ANNUAL REPORT	View image in PDF format
04/17/2015 ANNUAL REPORT	View image in PDF format
04/04/2014 Domestic Profit	View image in PDF format



12592-525

RFP 12592-525

Sunny Sidsync.

## Insurance

Sunny Sigsync.

	CER	TIFICA	TE OF	INSU	JRANC	E		DATE (UWDD/YY) 10/26/2021
PRODUCER AND THE MARKED BUILDED Evolution Invuinnee Buokes, LLC. 8722 S. Harrison St. Sandy, UT S4070				THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE OF INSURANCE DOES NOT AFRIMATIVELY OR NEGATIVELY AMEND, EXTEND, OR ALTER THE COVERAGE AFFORDED BY THE INSURANCE POLICIES BELLOW.				
Sandy, 01840/0 (801) 304-5500			- F	DT IIIL			RS AFFORDING COVE	RAGE
SURED				NSURER A			e hisurance Company	10102
umySeg Inc				INSURER E	e -		e Property & Casuality Insurance I	nc.
DBA : Fun Center				INSURER C				
.040 Bavview Dr				INSURER D	):			
fort Lauderdale , FL 33304		er mor	S SHOWN A	DE TU-	OFTE THE	1.0	ompany #12588	
and the second		EFFECT	AS OF POLI	CY INC	EPTION"		anparty micooo	
OVERAGES The policies of insurance listed below have be ther document with respect to which this cert sonditions of such policies. Aggregate limits sl	ficate maybe i	ssued or may p	ertain, the insu	urance aff	dicated. Not orded by the	vithstar policies	nding any requirement, term or cor described herein is subject to all t	ndition of any contract or he terms, exclusions and
TYPEOF INSURANCE	POLICY NU		POLICY EFI DATE (MM	Namana	POLICY EXPIR DATE (MIM/I	ATION	LIMITS	
		1010045	1/4/2		1/4/2022	_		
Commercial Liability(A)     Claims Made     Exclude Products     Exclude Completed Operations	SU2	1010045	1)402	2021	17472022		\$500,000 PerPerson \$1,000,000 PerAccident \$1,000,000 Policy Aggreg	ate
Commercial Auto Liability (B)     Any Auto     All Owned Autos     Scheduled Autos     Hired Autos     Non-Owned Autos     Drive Away	PC2	1081005	8/10/3	2021	8/10/202	2	\$25,000 PerPerson \$50,000 PerAccident \$25,000 PropertyDam \$10,000 U.M. PerPers \$20,000 U.M. PerAcci \$10,000 PJ.P/Medical	son dent
Specifically Described Autos     Commercial Garage Liability     G.KLL:     O.T.R.P.D.:     D.O.C.								
Cargo On Hook Employee Dishonesty Wrongful Repossession Claims Made Exclude Products Exclude Completed Operations								
Excess Liability	(47)		13.10					
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RFP 12592-525

# Current insurance, which will be adjusted as required



# LOCATION 1 George English Park



RFP 12592-525

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## Location 1



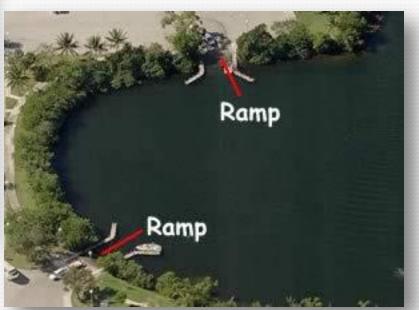
11/16/2021



## Location 1

### **George English Park**





Perfect for Jet Ski Tours



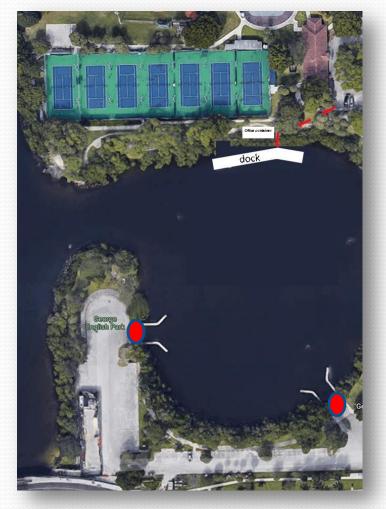
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Sunny Sigsync.



## **Location 1** George English Park – Option 1



Ever the second se

Power connection on site

Installing office container on site and use ramps to release jet skis. Trucks with trailers/jet skis will be parked at public parking spaces and paid for.

11/16/2021

RFP 12592-525

Sunny Sigsync.

Exhibit 6 Page 21 of 102



## Location 1 George English Park – Option 2







Section 4.2.4.2. A

Installing office container on site and use floating dock, to dock and release jet skis



RFP 12592-525



## Location 1 George English Park – Option 3



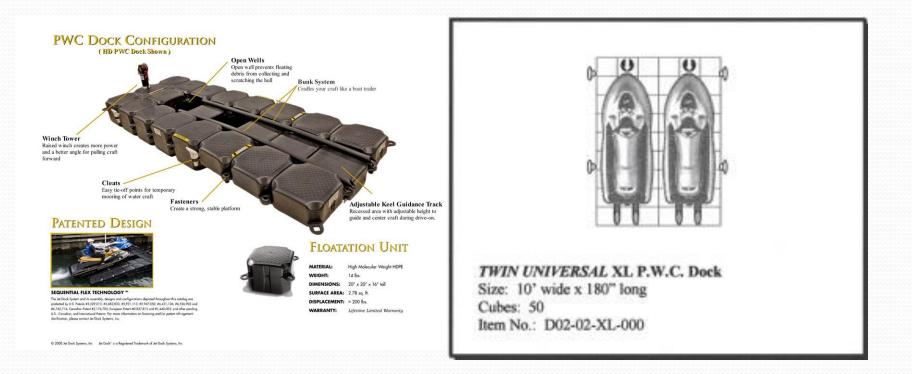


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## Location 1 George English Park – Option 3.1



Example of a floating dock for jet skis All 3 options are at the expense of the proposer



11/16/2021

RFP 12592-525

## **Fun Center Park Operation**



Mobile 20 ft Office Container with AC & storage. Most of the outside walls will be covered with artificial grass to blend in with the environment.





2592-525

RFP 12592-525 Sunny Step Mc.

# EQUIPMENT

SAFETY FEATURES EQUIPMENT LIST EQUIPMENT CHECK LISTS EQUIPMENT MAINTENANCE EQUIPMENT STORAGE HURRICANE EVACUATION PLAN



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RFP 12592-525 Sun

Sunny SidSync.

# Equipment



All watercrafts are equipped with "kill-switches with lanyards", GPS with speed control, rope, registration, fire extinguisher & a map.





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RFP 12592-525

Sunny Segsynce.



# **Equipment Safety Features**

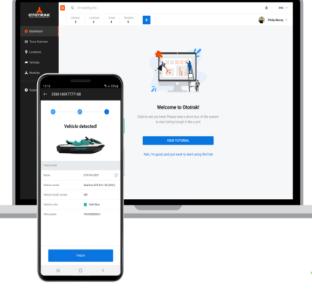
### ENHANCED SAFETY MEASURES IN REGARDS OF EQUIPMENT

Features

#### PLUG & PLAY CONTROL

### Your personal watercraft controlled from your smartphone

OtoTrak's easy-to-install module goes into your personal watercraft and connects to the OtoTrak cloud. With our mobile app, you can always see it on a map, limit its speed, turn the engine off or sound an alarm right from your smartphone or tablet. But there's so much more.





11/16/2021

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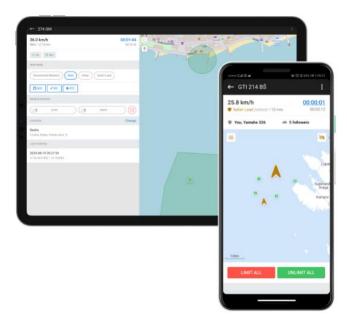
Sunny Sigsmic.



# **Equipment Safety Features**

### All our water crafts are equipped with OtoTrak GPS & Speed control

Sunny Stylinc.



RFP 12592-525

#### A GAMECHANGER IN THE RENTAL BUSINESS

#### Worry less with automated rental supervision

Draw ride zones for your rental area from the app. Assign your watercraft fleet to them. Create operators that can log in and use the app. Let OtoTrak do the rest.

Our system will keep track of every ride and prepare action plans to reduce speeds of rented watercrafts leaving the zone or watercrafts in close proximity. It can sound a buzzer to tell the driver their ride is up. OtoTrak is designed for advancing safety and convenience.





# **Equipment Safety Features**

### YOUR CURRENT PROBLEM



### **YOUR FUTURE SOLUTION**



## & **OTO***<b>LTRAK*

Fun Center will work with Park Rangers, local police and City employees to **STOP** all illegal water activities !

> CAM 22-0121 Exhibit 6 Page 30 of 102

RFP 12592-525

Sunny Sids Mcc.

2 30



# **Equipment List**

Unit #	Year	Make	VIN #	Hours
1	2009	Yamaha	YAMA157E909	200
2	2006	Yamaha	YAMA1297B606	800
3	2007	Yamaha	YAMA2512F707	750
4	2012	Yamaha	YAMA3689F212	600
5	2009	Yamaha	YAMA1536E909	200
6	2012	Yamaha	YAMA3699F212	580
7	2006	Yamaha	YAMA4333B606	850
8	2008	Yamaha	YAMA2997B808	790

We understand that one of your requirements is to have PWC's not older than 2 years. Based on our 7 years experience, its not the year build that's important, it's the hours driven and maintenance done.

As shown above, our units have low hours, because we replace them on a regular basis as soon as they reach 1,500 hours.

In addition, supply of new / newer jet skis is extremely limited not to mention parts for the same.

As shown on **page 32/33**, we check every vessel before/after every rental daily and prepare weekly reports. Doing so keeps the vessel in great condition and working order.



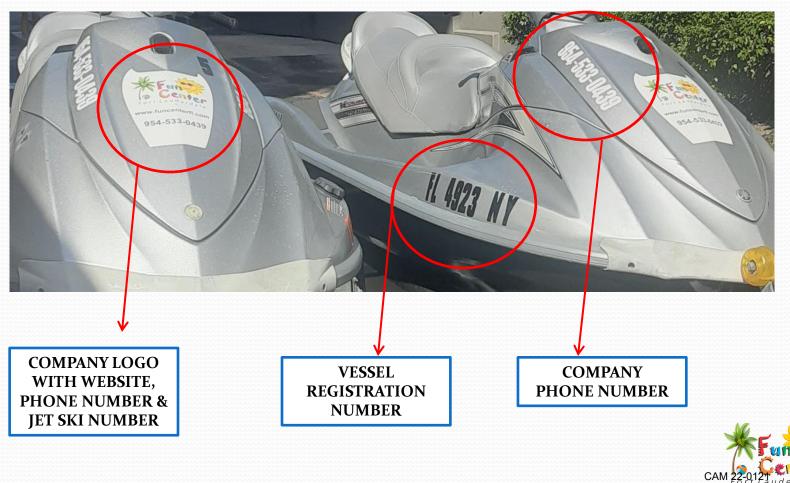


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# Equipment

### ALL VESSELS ARE CLEARLY MARKED



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RFP 12592-525 St



### Equipment Inspection DAILY before and after EVERY rental

### FUN CENTER JET SKI CHECKLIST

JETSKI #: \_\_\_\_ REGISTRATION #: \_\_\_\_\_ Date \_\_\_\_ TIME OUT:

DRIVER/CUSTOMER PRINTED NAME:

EXISTING DAMAGES BEFORE RENTAL:

PLEASE CHECK FOR... ID: \_\_\_\_\_ BOATERS LICENSE: \_\_\_\_\_ VIDEO OF DAMAGES: \_\_\_\_\_

FIRE EXTINGUISHER	TOW ROPE	REGISTRATION	KEY
GAS LEVEL /4	WATER PLUGS CLOSED	WARNING LIGHTS	STEERING OK

### FUN CENTER JETSKI RETURN CHECKLIST

FIRE EXTINGUISHER	TOW ROPE	REGISTRATION	KEY
GAS LEVEL	WATER PLUGS CLOSED	WARNING LIGHTS	STEERING OK

**NEW DAMAGES AFTER RENTAL:** 

PLEASE CHECK THE FOLLOWING:







Employee Name:

ALL DAMAGES TO VEHICLE HAVE BEEN NOTED PRIOR TO USE AND I AGREE TO HAVE MY DEPOSIT AND MY CREDIT CARD ON FILE CHARGED FOR ANY DAMAGE INCURRED OR SUSTAINED WHILE THE VEHICLE IS IN MY POSSESSION, REGARDLESS OF FAULT. IN ACCORDANCE WITH THE DAMAGE SCHEDULE ABOVE. IN THE EVENT OF DAMAGES EXCEED MY DEPOSIT I AUTHORIZE THE RENTAL COMPANY TO CHARGE MY CREDIT CARD ACCORDINGLY.

CUSTOMER SIGNATURE: DATE:



RFP 12592-525 Sunny Sigsmer.

Exhibit 6 Page 33 of 102

TIME IN:

2592-525

# **Equipment Maintenance Report**

### **Equipment Inspection WEEKLY**

Weekly Jet Ski Checklist:



Date:

Please check the Jet Skis once a week for the following:

Jet Ski Number	Ropes	Fire Extinguisher	Мар	Registration	Oil Level
1					
2			- 14/400000-2000-44		
3					
4					
5					
6	•		•1 · · · · · · · · · · · · · · · · · · ·		
7					
8					

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Employee Name: \_\_\_\_\_

RFP 12592-525

Employee Signature:

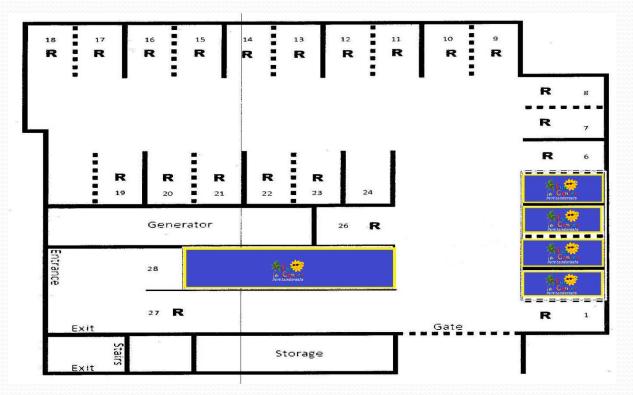


2592-525

11/16/2021

# **Equipment Storage**

ALL VESSELS ARE SAFELY STORED IN A PARKING GARAGE 1975 E. Sunrise Blvd. Fort Lauderdale, FL 33304





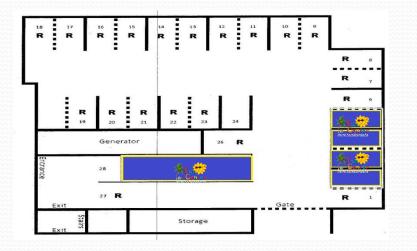
12592-525

Section 4.2.4.2. C

Sunny Segsync.

# Hurricane Evacuation Plan for Equipment

ALL VESSELS WILL BE STORED IN THE PARKING GARAGE 1975 E. Sunrise Blvd. Fort Lauderdale, FL 33304



In case of an hurricane, staff will store all trailers, trucks and vessels in the parking garage which is 5 minutes from the park location. Office equipment in container will be secured and container itself locked.



2592-525

Section 4.2.4.2. D

Sunny Sigsync.

# Safety Instructions, Rules & Rescue



RFP 12592-525

Sunny Bidsynec.

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35 <sup>37</sup>

### **Fun Center Park Cooperation**

### **COOPERATION with POLICE**

From: Thomas Capano <ThomasCa@fortlauderdale.gov> Date: Fri, Oct 15, 2021 at 1:10 PM Subject: Re: [EXTERNAL:CAUTION!]- meeting To: Wolfgang Tweraser <wolfgang@funcenterfl.com> Cc: Thomas Capano <ThomasCa@fortlauderdale.gov>

#### Wolfgang,

Thank you for taking the step to work together. This is certainly a better approach than alternatives.

Tom

Sergeant Thomas Capano Marine Unit/Dive Team/Tactical Bicycle Platoon 1300 W. Broward Blvd. <u>thomasca@fortlauderdale.gov</u> 954-828-5441



From: Wolfgang Tweraser <<u>wolfgang@funcenterfl.com</u>> Date: Thursday, October 14, 2021 at 10:45 AM To: Tom Capano <<u>ThomasCa@fortlauderdale.gov</u>> Subject: [EXTERNAL:CAUTIONI]- meeting

Good morning Sir,

Thank you again for coming with your unit and spending an hour at the Fun Center yesterday.

Sunny Sigsynec.

We really hope that we can "work together" and keep the people and waterways safe. I promise you, we will do everything possible to do our part.

Kind regards

Wolfgang

Kenter Tweraser Management

O: 954 533 0439 C: 954 701 6587 wolfgang@FunCenterFL.com www.FunCenterFL.com

RFP 12592-525

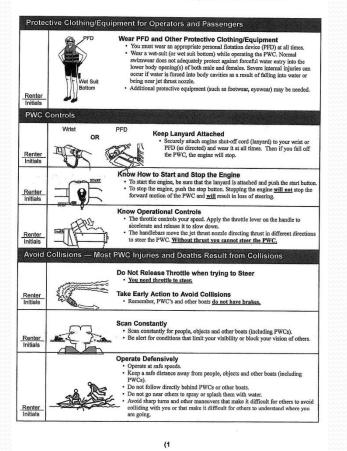


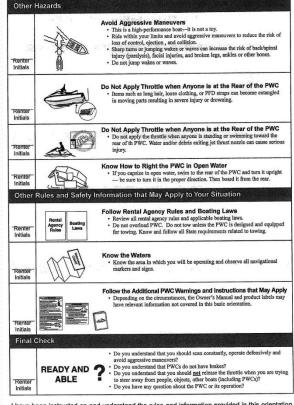
### Safety Instructions, Briefing & Rules

Verbal and Written Section 4.2.4.2. J

RFP 12592-525 Sunny Segure.

#### **PWC Renter Orientation Checklist**





I have been instructed on and understand the rules and information provided in this orientation.

Signature of PWC Renter

Signature of PWC Rental Agency Employee



12592-525

### Safety Instructions, Briefing & Rules

#### Verbal and Written Section 4.2.4.2. J

#### CONTRACT FOR WAVERUNNER-JET SKI RENTALS AND RELEASE OF LIABILITY

#### Sun Oct 10, 2021

I confirm with my signature that I am participating in the Waverunner rental listed on the Sunny Seg Inc./Fun Center booking invoice that is attached to this contract.

The Waverunner rentals are provided by Sunny Seg Inc./Fun Center, 1040 Bayview Drive, Unit 120, Fort Lauderdale, FL, 33304.

I confirm that I have read this contract and release of liability and I am aware that I am participating in this activity at my own risk.

#### PLEASE READ CAREFULLY BEFORE SIGNING!

I, the undersigned, in consideration for participating in a Waverunner rental, state that I have read and understand and hereby expressly accept and agree to the following:

#### 1) LIABILITY INSURANCE:

I understand that Sunny Seg Inc./Fun Center does not provide liability insurance.

#### 2) SAFETY:

Before my activity I have signed the online or hard copy of the orientation check list that proves that I had all the rules of riding a Waverunner in the canals, waterways, and ocean, including all the speed limits and all the safety procedures explained to me. The orientation check list with my initials and signature can be used as a proof and is one of the documents that are part of my participation in this activity. I will be also shown in practice how to operate a Waverunner. I UNDERSTAND THAT IF I DO NOT FEEL COMFORTABLE OR SAFE DURING MY TRAINING I WILL NOT DO THE ACTIVITY AND WILL RECEIVE A FULL REFUND.

#### 3) RENTAL REQUIREMENTS:

I understand that I need to have a valid ID or other valid photo document on the Waverunner.

I understand that I can not participate in the activity if I am under influence of any drugs or alcohol.

I understand that I need to be at least 18 years old to rent the Waverunner.

I understand that I or anybody in my party must have a valid Florida Boating Certification if born on or after Jan 1, 1988.

#### 4) RENTAL DEPOSIT

I understand that there is a \$300 refundable deposit for each Waverunner rental that I will receive back in full if I do not damage the equipment.

If there is damage to the equipment I agree that the cost to repair will be deducted from the deposit and any additional costs exceeding the deposit amount I agree to pay as well.

#### **MY PERSONAL BELONGINGS:**

I understand that Sunny Seg Inc./Fun Center is not in any way responsible for any damages or loss of my personal belongings.

#### A. Safety before activity

I understand that any activity may be affected by hazards posed by other boats, weather conditions, or anything that I will encounter during the activity.

I have been given instructions on the safe use of the equipment. I have signed and initialed the safety checklist that was explained at the Sunny Seg Inc./Fun Center location. I will not continue with this activity if I do not feel that my training was adequate, do not feel safe or I do not feel physically able to operate the equipment safely at any time during the activity.

#### B. Risk of Personal Injury

I understand that the risks of participating on Waverunner activity are numerous and include, but are not limited to, the following: DEATH, PARALYSIS, HEAD INJURIES, BROKEN BONES, CUTS, SCRAPES, DAMAGE TO THE BOAT, GEAR AND CLOTHING, AND DAMAGE TO AND/OR INJURY TO OTHERS. I am participating in this activity at my own risk and and I accept responsibility for any damages or injury to others caused by me.

#### C. Conditions and Representations.

1) I have made no misrepresentation to Sunny Seg Inc./Fun Center in any regard.

 I accept the equipment for use as is and I have checked it that it is in good working condition.

3) I am physically and mentally able to operate the Waverunner and I am familiar with boating and its physical and mental requirements and risks involved.

4) I will read and follow all instructions and signs. I agree that Sunny Seg Inc./Fun Center may revoke my right to ride or operate the Waverunner without refund for unsafe or rude conduct and/or failure to obey instructions.



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### Safety Instructions, Briefing & Rules

Verbal and Written Section 4.2.4.2. J

Sunny Sigsync.

I fully understand and agree to release Sunny Seg Inc./Fun Center, its employees, Waverunner owner, equipment owner, contractors, or any other company involved in the process of my Waverunner activity and its employees or contractors for their negligence in causing in whole or in part for any injury to me.

### Release of liability for Participation in Event, rental, tour or Activity

In exchange for participation in any "Activity" organized by Sunny Seg Inc./Fun Center, located at 1040 Bayview Drive, Fort Lauderdale FL, 33304 Fort Lauderdale FL, or any other company that organized the activity and it is in any way connected to Sunny Seg Inc./Fun Center or its owners, I ("Releasee"), hereby agree as follows:

1. I, and anyone claiming on my behalf, releases and forever discharges Releasee and its affiliates, successors and assigns, officers, employees, representatives, partners, agents and anyone claiming through them (collectively, the "Released Parties"), in their individual and/or corporate capacities from any and all claims, liabilities, obligations, promises, agreements, disputes, demands, damages, causes of action of any nature and kind, known or unknown, which I may have or claim to have against Releasee or any of the Released Parties arising out of or relating to any injury, loss or damage to person and property that may be sustained as a result of participation in the Activity ("Claims").

2. I understand that participation in the Activity involves inherent risks, including risk of physical or psychological injury, pain, suffering, illness, disfigurement, temporary or permanent paralysis and/or death, and I assume all related risks and voluntarily participate in the Activity.

3. I agree to indemnify Release against any and all claims, actions, lawsuits, damages and judgments, including attorney's fees, arising out of or relating to my participation in the Activity.

4. This Release for Participation in Event or Activity ("Release") shall not be in any way construed as an admission by the Release that it has acted wrongfully with respect to me or any other person, that it admits liability or responsibility at any time for any purpose, or that I have any rights whatsoever against the Releasee.

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5. This Release shall be binding upon and inure to the benefit of the parties and their respective heirs, administrators, personal representatives, executors, successors and assigns. I have the authority to release the Claims and have not assigned or transferred any Claims to any other party. The provisions of this Release are severable. If any provision is held to be invalid or unenforceable, it shall not affect the validity or enforceability of any other provision. This Release constitutes the entire agreement between the parties and supersedes any and all prior oral or written agreements or understandings between the parties concerning the subject matter of this Release. This Release may not be altered, amended or modified, except by a written document signed by both parties. The terms of this Release shall be governed by and construed in accordance with the laws of the State of Florida.

#### Promise Not To Sue and Hold Harmless.

AGREE NO LAWSUIT WILL BE FILED BY ME OR ON MY BEHALF AGAINST Sunny Seg Inc./Fun enter, its owners, equipment owner, any other company involved in rental or its EMPLOYEES as a :sult of my rental or activity. If I do file a lawsuit, I agree to pay any attorney fees, costs or judgments curred by Sunny Seg Inc./Fun Center or its employees or any other involved company or its employees nd even if Sunny Seg Inc./Fun Center or its employees, owners or any other companies involved in :tivity and its employees are found negligent. I further agree to indemnify Sunny Seg Inc./Fun Center nd its employees and others from any liability and hold them harmless for any damages, injuries, idgments, or lawsuits, including any attorney's fees and costs incurred by Sunny Seg Inc./Fun Center, nd its employees and others as a result of my participation in rental or tour or any lawsuits resulting or such participation. I agree with my obligation to indemnify and hold Sunny Seg Inc./Fun Center and its employees, and others harmless apply **even if Sunny Seg Inc./Fun Center** is a contractors or others are negligent. I understand this is a contract, which limits my legal ght, and it is agreed the remaining portion will remain intact and enforceable.

F. By signing the Release of Liability, the undersigned acknowledges he/she fully read and understands the above and foregoing.



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### Safety Instructions, Briefing & Rules

Verbal and Written Section 4.2.4.2. J

Sunny Step Mrc.

WARNINGS & TICKETS - All customers that are participarting in waverunner rental must follow all safety precautions. The First warning is the Last warning. The rental will be terminated. Any tickets received by law enforcement the customer will be 100% responsible for paying the ticket.

With my signature I confirm that I have read and understand the contract

~

This agreement is just for You.

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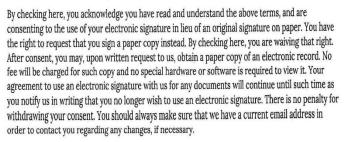
#### **Participant's Address**

First & last name

Signature - 10/10/21

Х

Electronic Signature Consent



This area will be shown once, add fields here.



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### Safety Instructions, Briefing & Rules

Verbal and Written Section 4.2.4.2. J

Sunny Segsynce

PARTICIPANT AGREEMENT, RELEASE AND ASSUMPTION OF RISK

In consideration of the services of Sunny Seg Inc, DBA Fun Center, their agents, owners, officers, volunteers, employees, and all other persons or entities acting in any capacity on their behalf (hereinafter collectively referred to as "FC"), I hereby agree to release, indemnify, and discharge FC, on behalf of myself, my spouse, my children, my parents, my heirs, assigns, personal representative and estate as follows:

1. I acknowledge that my participation in jet ski and personal watercraft activities entails known and unanticipated risks that could result in physical or emotional injury, paralysis, death, or damage to myself, to property, or to third parties. I understand that such risks simply cannot be eliminated without jeopardizing the essential qualities of the activity.

The risks include, among other things: slips and falls; accidental drowning; boat or watercraft may capsize and cause entrapment; collision with objects or other watercraft; rapidly changing adverse weather and water conditions; watercraft is slippery when wet and accidents can occur getting in or out; exposure to the elements of the outdoors and natural surroundings which could cause cold water shock, hypothermia, hyperthermia (heat related illnesses), heat exhaustion, sunburn, or dehydration; exposure to potentially dangerous wild animals, insect bites, and hazardous plant life; aggressive and/or poisonous marine life; passengers can be jolted, jarred, bounced, thrown about and otherwise shaken during rides; passengers can be thrown off the machine resulting in strains, sprains, broken bones and musculoskeletal injuries including head, neck, and back injuries; cuts, abrasions, and bruises; the negligence of participants, or other persons who may be present; equipment failure or operator error; accidents involving other vehicles, vessels or watercrafts; flipping over the machine; transmissible pathogen or disease; accidents or illness can occur in remote places without medical facilities; my own physical condition, and the physical exertion associated with this activity.

Furthermore, FC personnel have difficult jobs to perform. They seek safety, but they are not infallible. They might be unaware of a participant's fitness or abilities. They might misjudge the weather or other environmental conditions. They may give incomplete warnings or instructions, and the equipment being used might malfunction.

2. I expressly agree and promise to accept and assume all of the risks existing in this activity. My participation in this activity is purely voluntary, and I elect to participate in spite of the risks. Additionally, I agree to wear a U.S. Coast Guard approved personal flotation device (life jacket) and wetsuit bottom or clothing that provides equivalent protection while participating in this activity.

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3. I hereby voluntarily release, forever discharge, and agree to indemnify and hold harmless FC from any and all claims, demands, or causes of action, which are in any way connected with my participation in this activity or my use of FC's equipment or facilities, including any such claims which allege negligent acts or omissions of FC.

4. Should FC or anyone acting on their behalf, be required to incur attorney's fees and costs to enforce this agreement, I agree to indemnify and hold them harmless for all such fees and costs.

5. I certify that I have adequate insurance to cover any injury or damage I may cause or suffer while participating, or else I agree to bear the costs of such injury or damage myself. I further certify that I am willing to assume the risk of any medical or physical condition I may have.

6. In the event that I file a lawsuit against FC, I agree to do so solely in the state of Florida, and I further agree that the substantive law of that state shall apply in that action without regard to the conflict of law rules of that state. I agree that if any portion of this agreement is found to be void or unenforceable, the remaining document shall remain in full force and effect.

By signing this document, I acknowledge that if anyone is hurt or property is damaged during my participation in this activity, may be found by a court of law to have waived my right to maintain a lawsuit against FC on the basis of any claim from which I have released them herein. I also agree that this document is valid for subsequent visits and participation at FC.

I have had sufficient opportunity to read this entire document. I have read and understood it, and I agree to be bound by its terms.

Full Name

Print Name DOB

Date of Birth

Phone Number

Phone Number

Address City State Zip Email



12592-525

### Safety Instructions, Briefing & Rules

Verbal and Written Section 4.2.4.2. J

Sunny Seganse.

Signature of Participant

email

Date Sat Oct 9, 2021

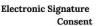
#### PROTECTIVE WETSUIT REFUSAL AGREEMENT

I, for myself and/or on behalf of my child or legal ward, have been fully warned and advised by Sunny Seg Inc, DBA Fun Center, (hereinafter collectively referred to as "FC"), that we should purchase and/or wear a properly fitted wetsuit bottoms or clothing that provides equivalent protection while riding or being around WaveRunners and Jet Skis in order to protect against injuries caused by water forced into body cavities as a result of falling into the water or being near the jet thrust nozzle. Injuries include water forced into the rectum or vagina causing severe internal injuries or death. I understand that by not wearing wetsuit bottoms or equivalent clothing, I will be going against manufacturers' requirements and putting myself at risk for injuries. I realize that I am subject to injury from this activity and that no form of preplanning can remove all of the danger to which we are exposing ourselves. Against the advice of FC, the guide/instructor, numerous court cases and FC's insurance company, we are refusing this critical safety precaution.

#### SIGNER STATEMENT OF AWARENESS

I/we the undersigned have read the foregoing statement carefully before signing and do understand its warnings and assumption of risks.

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By checking here, you acknowledge you have read and understand the above terms, and are consenting to the use of your electronic signature in lieu of an original signature on paper. You have the right to request that you sign a paper copy instead. By checking here, you are waiving that right. After consent, you may, upon written request to us, obtain a paper copy of an electronic record. No fee will be charged for such copy and no special hardware or software is required to view it. Your agreement to use an electronic signature with us for any documents will continue until such time as you notify us in writing that you no longer wish to use an electronic signature. There is no penalty for withdrawing your consent. You should always make sure that we have a current email address in order to contact you regarding any changes, if necessary.

Signature of Rider (spouse must sign for themselves)

Date



Х

Signature - 10/09/21

### Safety Instructions, Briefing & Rules

Sunny Sigsync.

#### ET SKI INSTRUCTIONS:

- You will be wearing life vest at all times and the key with lanyard will be on your life vest. In case
  you fall in the water the key goes with you and the jet ski turns off and waits for you. You climb
  back on the jet ski from the back, the driver first and then the passenger.
- My coworker at the dock will show you where to start and turn off the jet ski and where the throttle is. It looks exactly the same as in the picture and it is very sensitive. Make sure you do not press it too hard.
- Please avoid making any sharp maneuvers otherwise the jet ski can flip on you and this becomes very heavy exercise to flip it back.
- 4. You will be out there on the canal which is like a road on the water. You drive on the right hand side on the left hand side the opposite traffic is coming. Please make sure you keep 50 feet away from the seawall and 30 feet from other vessels. You are on the water and everything is moving. If bigger vessel passes by and causes the waves, those waves can push you to the wall if you do not have safety distance.
- Also remember that jet skis have no brakes. This is another reason why you need the safety distance in order to avoid any collisions.
- Don't get to close behind a moving boat because the current their motor creates can take control over your jet ski.
- 7. You will see some debris on the water. If it is possible please avoid it. If not you will have to drive over it and it might get sucked into intake. If that happens you will have to turn off the jet ski and go at the back of the jet ski and clean the intake. My coworker at the dock will show you where the intake is and how to clean it.
- 8. It is very important that you remember if the jet ski has no power/gas you have no steering control. In order to turn right or left you had to add some gas. If you let go the throttle, no matter how much you try to turn left or right, jet ski will keep going straight. If the jet ski is turned off, you won't be able to turn it right or left as well.
- 9. If you feel you will fall in the water, do NOT hold onto jet ski but push yourself away from it otherwise the jet ski can flip. In case the jet ski flips upside down, please flip it right back. Otherwise the water starts coming into the engine and it can sink on you. You throw yourself on the top of the jet ski from the side of the jet ski. Push with your legs and pull it toward yourself.
- 10. Now we will go over the speed signs and over the map. IDLE SPEED sign is before every bridge or by any marina. It means that jet ski has to be settled in the water and you can go only as fast as to have the steering control.
- 11. The second sign you will see will be SLOW SPEED MINIMUM WAKE which means you can already go little faster but your jet ski can cause only minimum waves. On this sign you will also see the speed limit 35 MPH but only if your vessel was to pull a tube or water ski which you are not so this does NOT apply to you. You have to keep going slower.
- 12. Once you get to Intracoastal you can open up to 25 MPH but be careful around bridges. Remember before every bridge you will have an IDLE SPEED sign.
- 13. Please follow all the instructions of the tour guide, because any violation of rules or speed limits will end your tour immediately and all of you will have to return to the dock.

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Verbal Section 4.2.4.2. J

These instructions are given after life vests are placed on customer by using a jet ski model explaining intake & how to flip a jet ski and map is shown on tablet.





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### **Rescue Instructions**

Verbal and Written Section 4.2.4.2. K

- Pre-operation check of PWC
- Towing PWC has reverse
- Operator has to wear a USCG approved life vest and carry a phone
- Tow rope long enough and with metal snap hooks
- Operator with mechanical knowledge and experience
- Operator must be aware of speed limitations and traffic
- No sudden maneuvers are allowed while towing jet ski
- The rider of broken jet ski rides with the operator of towing jet ski (operator of the stranded PWC ride double behind the operator of the towing jet ski)
- Communicate to the crew expecting operator at the dock





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# RENTAL PRICING JET SKIS



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### Jet Ski Rental Pricing incl. Tour Guide

Year 1						Year 2					
Time	Rent	Gas	Tax	CC Fees	Total	Time	Rent	Gas	Tax	CC Fees	Total
1 Hour	109	10	8.33	4.17	131.50	1 Hour	119	12	9.17	4.59	144.76
2 hours	169	20	13.23	6.62	208.85	2 hours	179	24	14.21	7.11	224.32
3 hours	209	24	16.31	8.16	257.47	3 hours	219	26	17.15	8.58	270.73
4 hours	259	28	20.09	10.05	317.14	4 hours	269	30	20.93	10.47	330.40
8 hours	400	28	29.96	14.94	472.94	8 hours	420	30	31.5	15.75	497.25

Year 3							Year 4					
Time	Rent	Gas	Tax	CC Fees	Total		Time	Rent	Gas	Tax	CC Fees	Total
1 Hour	129	12	9.87	4.94	155.81		1 Hour	135	12	10.29	5.15	162.44
2 hours	189	24	14.91	7.46	235.37		2 hours	199	24	15.61	7.81	246.42
3 hours	229	26	17.85	8.93	281.78	2222-	3 hours	239	26	18.55	9.28	292.83
4 hours	279	30	21.63	10.82	341.45		4 hours	289	30	22.33	11.17	352.50
8 hours	440	32	33.04	16.52	521.56		8 hours	450	32	33.74	16.87	532.61

+ **\$ 10**/ add. passenger/jet ski

**\$ 300** cash deposit per jet ski mandatory

Section 4.2.4.3.

min. 2 jet skis per rental / tour



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Sunny Sids Mcc.

# LOCATION 2 Coontie Hatchee Landings Park





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Sunny BidSyncc.

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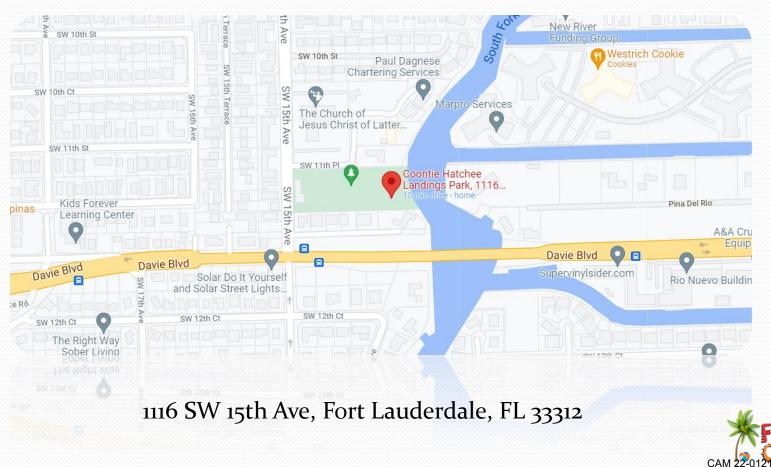


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### Location 2

### **Coontie Hatchee Landings Park**





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### Location 2

### **Coontie Hatchee Landings Park**



Perfect for Kayak & Paddle Board rental



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### **Fun Center Park Operation**



Mobile 20 ft Office Container with AC & storage. Most of the outside walls will be covered with artificial grass to blend in with the environment.





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Sunny Segance.

# Equipment

### **Kayaks**

### **Paddle Boards**





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# Equipment

- Hardshell Stand-Up Paddle • Board & Kayak In-one!
- No Assembly! Just fold & lock • into place. Compact portability. Made of recyclable plastic materials.
- **Ultra Durable!** •
- Puncture Resistant.

Made in USA!

**Origami Paddlers Exclusively at Fun Center** 



Sunny Sidsynec.

### Safety Instructions, Briefing & Rules

#### KAYAK / PADDLE BOARD INSTRUCTIONS:

- 1. You will be wearing life vest at all times.
- 2. You will be out there on the canal which is like a road on the water. You operate on the right hand side on the left hand side the opposite traffic is coming. Please make sure you keep 50 feet away from the seawall and 30 feet from other vessels. You are on the water and everything is moving. If bigger vessel passes by and causes the waves, those waves can push you to the wall if you do not have safety distance.
- 3. Don't get to close behind a moving boat because the current their motor creates can take control over your vessel.
- 4. You will see some debris on the water. If it is possible please avoid it.
- 5. Please follow all the instructions of the tour guide, because any violation of rules, he will end your tour immediately and all of you will have to return to the dock.



These instructions are given after life vests are placed on customer & map is shown on tablet.

Verbal Section 4.2.4.2. J



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Sunny Sigsific.

# Hurricane Evacuation Plan for Equipment

ALL EQUIPMENT WILL BE STORED IN THE OFFICE CONTAINER

In case of an hurricane, staff will store all paddle boards, kayaks and other equipment in the office container storage section. Office equipment in container will be secured and container itself locked.



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Section 4.2.4.2. D

# RENTAL PRICING KAYAKS & PADDLE BOARDS



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Sunny Bids ync.

5<sup>2</sup>5<sup>5</sup>57

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PRICE

\$25

\$35

\$45



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# Fun Center Park Operation



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Sunny Bidsync.

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### **Fun Center Park Operation**

### ENHANCED SAFETY MEASURES IN REGARDS OF

#### CLEANING

https://funcenterfl.com/Covid/covid.html



We are using both List N products, Nu-Foamicide EPA#10324-166-40672 as a Sanitizer and Virucide Fogger weekly. Steramine EPA#10324-63-3640 as the primary surface Disinfectant and Sanitizer for all touchable areas during the day.



Section 4.2.4.2.B



### **Fun Center Park Operation**

#### **Daily Maintenance Plan for Concession Area**

Item	<b>Opening</b> (initial)	Closing (initial)
Place trash cans outside		
Check surrounding area for trash / remove		
Clean / disinfect all door handles & windows		
Clean / disinfect all computer equipment & tablets		
Clean / disinfect desk area, furniture and seating		
Clean, disinfect & dry life vests		
Empty & clean trash cans and place inside		
APPLIES TO BOTH PARKS		



Section 4.2.4.2.B



# Staff





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### **Trained & Certified Staff**

### All our staff and management completed the required vessel test and have at least 3 to 7 years of jet ski experience.





### **Trained & Certified Staff**

All our staff had to undergo a background check using BEENVERIFIED.COM.

We will perform an additional background check & training as requested and provide the results. <u>Everyone signed following agreements</u> Payment Agreement Confidentiality Agreement Copies of valid picture ID's are on file Resumes can be provided on request.



Section 4.2.4.2. G

# **Staff Name Tags**

### All our staff will wear name tags as seen below:



Section 4.2.4.2. I

Two piece permanent magnet set can be attached directly to clothing, doesn't need any pins or clips to avoid the damage of the clothing. 1.8 inch long x 0.5 inch wide x 0.25 inch thickness. Magnetic badge fasteners will hold badges through shirts and jackets. With 3 Premium Strength Neodymium Magnets. Magnet name badge produced by ISO 9001 standards.

All staff members wear dark blue polo shirts with company logo to be easily identified.



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# **Trained & Certified Staff**

Name	Position
Sandra Zupan	Management Reservations / Instructions
Wolfgang Tweraser	Management Operation
David Farrell	Jet Ski Supervisor / Tour Guide
Allan Aguilar	Jet Ski Operator / Tour Guide
Ruben Cruz	Jet Ski Operator / Tour Guide
Richard Loeb	Jet Ski Transportation
Katie Young	Reservations / Instructions
Tatiana Wolff	Reservations / Instructions
Section 4.2.4.2. G	



# Staff / Operations

Our current operation / store is across the street from George English Park and only 15 minutes away from Coontie Hatchee Landings Park. Therefore the current operation is not effected by the additional locations, since part of the current operation shifts to these locations and reduces the workload of the main store operation.

We will hire additional staff for current location to assist management by other rental transactions.

We use very sophisticated software for reservations system and Square to process credit card payments.

Section 4.2.4.2. G



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Sunny Sidsynec.

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### **Procedure to Record Sales**

User Account	Transaction ID	Event	Amount	Payment Type	Info	Item Names	Payment Provider
Alex	ZLYF-211021-2	CREFUND	-\$53.00	AMERICAN_EXPRESS **** Dan Fazzio	1 Details	2 Hour Jet ski rental, \$300 C/	Square
👗 Katie	CBFY-211021-3	CREFUND	-\$300.00	POS - Cash Walner Edwards	1 Details	1 hour jet ski rental, \$300 CA	None
👗 Katie	ZLYF-211021-1	✓ PAID	\$53.00	AMERICAN_EXPRESS **** · Dan Fazzio	1 Details	2 Hour Jet ski rental, \$300 C/	Square
Alex	DYTK-211021-4	CREFUND	-\$600.00	POS - Cash Chrystal Kessler	1 Details	2 Hour Jet ski rental, \$300 C/	None
Alex Alex	BYTG-191021-4	CREFUND	-\$300.00	POS - Cash Jeffery Kern	1 Details	2 Hour Jet ski rental, Addition	None
👗 Katie	CBFY-211021-2	✓ PAID	\$126.37	POS - Cash Walner Edwards	1 Details	1 hour jet ski rental, \$300 CA	None
💄 Katie	CBFY-211021-1	✓ PAID	\$300.00	POS - Cash Walner Edwards	Details	1 hour jet ski rental, \$300 CA	None
⊕website	DYTK-211021-3	✓ PAID	\$367.69	VISA **** 0834 CARDHOLDER/VISA	Details	2 Hour Jet ski rental, \$300 C/	Square
💄 Katie	DYTK-211021-2	✓ PAID	\$600.00	POS - Cash Chrystal Kessler	Details	2 Hour Jet ski rental, \$300 C/	None
⊕website	BYTG-191021-3	✓ PAID	\$220.35	VISA **** 2771 KERN/JEFFREY A	Details	2 Hour Jet ski rental, Addition	Square

Every transaction is recorded (online, in person, which staff member, payment form, discounts, refunds etc.) Security deposits are ALWAYS cash – in case of damages, these charges cant be disputed



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Section 4.2.4.2. L



### Sales Report

#### System Report Example

ľ	tem Name	Item SKU	Category Name	Item Quantity	
ę	90 min Jet ski rental	90minwaverunnersrental_copy	FC JET-SKI ( WAVE RUNNER	3	
1	l hour jet ski rental	waverunnersingle90mintouronc	FC JET-SKI ( WAVE RUNNER	18	
2	2 Hour Jet ski rental	4hrwaverunnerrentalcopy_copy	FC JET-SKI ( WAVE RUNNER	18	

Item Name	Item SKU	Category Name	Item Quantity	
Kayaking (Single) up to 2 hours	1499975951	FC KAYAK	68	
Kayaking (Single) 4 hours	1481720999	FC KAYAK	3	
Kayaking (Double) 1 hour	1481721424	FC KAYAK	4	
Kayaking (Double) 4 hours	1481721441	FC KAYAK	1	



Section 4.2.4.2. E

RFP 12592-525

# Sample of Financial Report

### Report Example for City (Excel)

	1.1											
booking	date	gross total \$	Booking number	1 hour jet ski #3 rental	6/9/2021 \$	-	CFHJ-090621			C/24/2024 0		C7NC 240C24
1 hour jet ski #8 rental	6/2/2021		PTFZ-020621	1 hour jet ski #2 rental	6/9/2021 \$	-	QDKQ-080621		1 hour jet ski #6 rental	6/21/2021 \$	-	SZNS-210621
1.5 hour jet ski #2 rental	6/2/2012 6/2/2021		RGMQ-010621	1 hour jet ski #2 rental	6/9/2021 \$	-	JGTD-070621		1 hour jet ski #8 rental	6/21/2021 \$	-	SZNS-210621
1.5 hour jet ski #4 rental			RGMQ-010621	1.5 hour jet ski #2 rental	6/9/2021 \$	-	SQQV-090621		1 hour jet ski #1 rental	6/21/2021 \$	-	PGBS-210621
1.5 hour jet ski #6 rental	6/2/2021		RGMQ-010621	2 hour jet ski #4 rental	6/9/2021 \$	140	YFHL-090621		1 hour jet ski #2 rental	6/21/2021 \$	-	PGBS-210621
1 hour jet ski #2 rental	6/3/2021 6/3/2021		QBPD-030621 QBPD-030621	2 hour jet ski #8 rental	6/9/2021 \$		YFHL-090621		1 hour jet ski #2 rental	6/22/2021 \$		MTVT-210621
1 hour jet ski #6 rental 1 hour jet ski #4 rental	6/5/2021		TXHJ-030621	2 hour jet ski #2 rental	6/10/2021 \$	-	SJBX-100621				-	
1 hour jet ski #8 rental	6/5/2021		TXHJ-030621 TXHJ-030621	2 hour jet ski #2 rental	6/10/2021 \$	-	SJBX-100621		2 hour jet ski #8 rental	6/22/2021 \$	-	XLNM-220621
1.5 hour jet ski #2 rental	6/5/2021		XGFG-040621	1.5 hour jet ski #2 rental	6/11/2021 \$		NSSN-010521		2 hour jet ski #6 rental	6/22/2021 \$	-	VSLC-220621
1.5 hour jet ski #4 rental	6/5/2021		XGFG-040621	1.5 hour jet ski #6 rental	6/11/2021 \$ 6/11/2021 \$	-	NSSN-010521 NSSN-010521		1 hour jet ski #1 rental	6/23/2021 \$	-	KYJP-220621
1.5 hour jet ski #6 rental	6/5/2021		XGFG-040621	1.5 hour jet ski #8 rental 1 hour jet ski #2 rental	6/11/2021 \$	-	XBVP-110621		1 hour jet ski #2 rental	6/23/2021 \$	-	KYJP-220621
1.5 hour jet ski #8 rental	6/5/2021		XGFG-040621	1 hour jet ski #2 rental	6/11/2021 \$	-	XBVP-110621 XBVP-110621		1.5 hour jet ski #8 rental	6/25/2021 \$	_	PVPA-230621
1 hour jet ski #6 rental	6/5/2021		FRCY-050621	1 hour jet ski #6 rental	6/11/2021 \$	-	XBVP-110621					
1 hour jet ski #8 rental	6/5/2021		FZBT-040621	1 hour jet ski #6 rental	6/11/2021 \$	-	YMQK-070621		1.5 hour jet ski #6 rental	6/25/2021 \$	-	PVPA-230621
1 hour jet ski #3 rental	6/5/2021		CFMB-040621	1 hour jet ski #8 rental	6/12/2021 \$	-	AZCR-020621		1 hour jet ski #1 rental	6/26/2021 \$		RPPA-260621
1 hour jet ski #2 rental	6/5/2021		TJKD-040621	1 hour jet ski #1 rental	6/12/2021 \$	-	XAZB-110621		1 hour jet ski #2 rental	6/26/2021 \$	-	RPPA-260621
1 hour jet ski #2 rental	6/6/2021		MTPS-050621	1 hour jet ski #2 rental	6/12/2021 \$	-	XAZB-110621		1 hour jet ski #6 rental	6/26/2021 \$	-	KCQD-260621
1 hour jet ski #6 rental	6/6/2021	\$ -	MTPS-050621	1 hour jet ski #5 rental	6/12/2021 \$	-	XAZB-110621		1 hour jet ski #8 rental	6/26/2021 \$	-	KCOD-260621
1 hour jet ski #3 rental	6/6/2021	\$ -	MTPS-050621	1 hour jet ski #6 rental	6/12/2021 \$	-	XAZB-110621		a contraction of the second se	6/27/2021 \$		KGSS-260621
1 hour jet ski #8 rental	6/6/2021	\$ -	MTPS-050621	1 hour jet ski #1 rental	6/12/2021 \$	-	YHBB-120621		1 hour jet ski #3 rental		-	
1 hour jet ski #2 rental	6/6/2021	\$ -	QJDQ-050621	1 hour jet ski #5 rental	6/12/2021 \$	-	YHBB-120621		2 hour jet ski #8 rental	6/27/2021 \$	-	BQJZ-270621
1 hour jet ski #3 rental	6/6/2021	s -	QJDQ-050621	1 hour jet ski #2 rental	6/12/2021 \$	-	AMVZ-120621		2 hour jet ski #4 rental	6/27/2021 \$	-	MJRL-260621
1 hour jet ski #6 rental	6/6/2021	\$ -	QJDQ-050621	1 hour jet ski #6 rental	6/12/2021 \$	-	AMVZ-120621		2 hour jet ski #6 rental	6/27/2021 \$	-	JMAY-270621
1 hour jet ski #8 rental	6/6/2021	s -	QJDQ-050621	1 hour jet ski #2 rental	6/18/2021 \$	-	HVSY-160621 OKPL-160621		1 hour jet ski #3 rental	6/27/2021 \$	-	DHCN-260621
1 hour jet ski #4 rental	6/6/2021	\$ -	QVVT-050621	1 hour jet ski #1 rental 1 hour jet ski #5 rental	6/18/2021 \$ 6/18/2021 \$		QKPL-160621		1 hour jet ski #3 rental	6/27/2021 \$	1945	LSFJ-270621
1 hour jet ski #2 rental	6/6/2021		CHYR-060621	1 hour jet ski #6 rental	6/18/2021 \$		QKPL-160621				-	
1 hour jet ski #8 rental	6/6/2021		CHYR-060621	1 hour jet ski #2 rental	6/18/2021 \$	2.44	MVTB-180621		1 hour jet ski #1 rental	6/27/2021 \$	-	VCGH-270621
1 hour jet ski #4 rental	6/6/2021		RQFC-060621	1.5 hour jet ski #2 rental	6/18/2021 \$	-	HMJA-180621		1 hour jet ski #2 rental	6/27/2021 \$	-	VCGH-270621
1 hour jet ski #6 rental	6/6/2021		RQFC-060621	2 hour jet ski #2 rental	6/19/2021 \$	-	YMQG-190621		1 hour jet ski #7 rental	6/27/2021 \$	-	VCGH-270621
1 hour jet ski #3 rental	6/7/2021		RQHD-050621	1 hour jet ski #5 rental	6/19/2021 \$	-	KAAZ-190621		1 hour jet ski #3 rental	6/29/2021 \$	-	AYJT-250621
1 hour jet ski #6 rental	6/7/2021		SGQH-070621	1 hour jet ski #1 rental	6/19/2021 \$	-	KAAZ-190621		1 hour jet ski #2 rental	6/30/2021 \$	-	DLDA-290621
2 hour jet ski #3 rental	6/7/2021		DLYN-060621 DLYN-060621	3 hour jet ski #6 rental	6/19/2021 \$	-	BGZA-190621		1 hour jet ski #3 rental	6/30/2021 \$	-	DLDA-290621
2 hour jet ski #4 rental	6/7/2021			1.5 hour jet ski #5 rental	6/19/2021 \$	-	DHYD-190621					DLDA-290021
1 hour jet ski #2 rental 1 hour jet ski #3 rental	6/7/2021 6/7/2021		THKC-060621 THKC-060621	1 hour jet ski #1 rental	6/19/2021 \$	-	DARM-190621		Total	\$	-	
1 hour jet ski #3 rental	6/7/2021		THKC-060621 THKC-060621	1 hour jet ski #2 rental	6/20/2021 \$	-	DMHB-190621					
1 hour jet ski #6 rental	6/7/2021		THKC-060621	1 hour jet ski #6 rental	6/20/2021 \$	-	GHXX-190621					
1 hour jet ski #8 rental	6/7/2021		THKC-060621	2 hour jet ski #6 rental 2 hour jet ski #1 rental	6/20/2021 \$	-	KXCS-150621 BFSB-150621		COFTL	25%		
1 hour jet ski #8 rental	6/8/2021		CVNM-210521	2 hour jet ski #1 rental	6/20/2021 \$ 6/20/2021 \$	-	BFSB-150621 BFSB-150621		FC	75%		
4 hour jet ski #4 rental	6/8/2021		ZNBZ-080621	2 hour jet ski #2 rental	6/20/2021 \$	-	BFSB-150621		FC	13%		
1.5 hour jet ski #2 rental	6/8/2021		HRGN-080621	1 hour jet ski #6 rental	6/21/2021 \$	-	VKHL-210621					
1.5 hour jet ski #3 rental	6/8/2021		HRGN-080621	1 hour jet ski #8 rental	6/21/2021 \$	-	VKHL-210621	uii	We will pro	vide a mon	thly	renort
2 hour jet ski #8 rental	6/8/2021		ZZFG-070621	1.5 hour jet ski #8 rental	6/21/2021 \$	194	KHJX-200621	227	vie win pro	viac a mon	uny	report
2 hour jet ski #3 rental	6/8/2021		ZZFG-070621	1 hour jet ski #6 rental	6/21/2021 \$	-	APRG-210621	22	3471	th paymen	F	
2 hour jet ski #2 rental	6/8/2021	s -	ZZFG-070621	1 hour jet ski #8 rental	6/21/2021 \$		APRG-210621	xx	VV I	en paymen	L.	
1 hour jet ski #6 rental	6/8/2021	s -	ZZCN-080621					22				XKF.



Section 4.2.4.2. L

RFP 12592-525

# REVENUE SHARING / FINANCIAL PROJECTIONS



RFP 12592-525

Sunny BidSyngc

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# **Revenue Sharing**

In exchange for becoming a vendor for either or both park(s) / activities, Fun Center will compensate the City of Fort Lauderdale/ Park & Recreation Department as follows:

## 25 % of net sales revenue

Fun Center will provide a monthly report to the City of Fort Lauderdale with the exact rental numbers per equipment including the payment.

In case of credit card disputes, if successful, FC will provide report and deduct already paid revenue share to City from next monthly payment.

In exchange, the City will provide access to power / water usage free of charge to vendor.

We are able to complete the project and start operations within 90 days or less after the City issues the notice to proceed.



12592-525

# **Financial Projections Jet Skis**

# of jet ski rentals history						Rental Hours	% of sales	
1-12	2 2019	1-12 2020		2 2020 1-9 2021			1	70%
1	1,978		754	1,041			2	25%
					3+	5%		
	Yea	r	ı hou	r	2 hour	s	3+ hours	Total
	1 \$ 9		\$ 91,5	бо	\$ 50,70	0	\$ 15,540	\$ 157,800
	2		\$ 99,9	60	\$ 53,700	D	\$ 16,140	\$ 169,800
	3		\$ 108,3	60	\$ 56,70	0	\$ 16,740	\$ 181,800
	4		\$ 113,4	00	\$ 59,70	0	\$ 17,340	\$ 190,440
	5		\$ 124,74	40	\$ 65,67	0	\$ 19,074	\$ 209,484
	Calculations are based on 1,200 jet ski rentals per year							

All calculations are very conservative and on the low side because of unknown factors as weather, economy and Covid matters.

RFP 12592-525

Sunny Segance.



11/16/2021

12592-525

## **Financial Projections Kayaks / Paddle Boards**

Rental Hours	% of sales
2	75 <sup>%</sup>
4	20%
4+	5%

Year	2 hour	4 hours	4+ hours	Total
1	\$ 14,075	\$ 5,250	\$ 2,035	\$ 21,360
2	\$ 15,483	\$ 5,775	\$ 2,239	\$ 23,497
3	\$ 17,030	\$ 6,353	\$ 2,462	\$ 25,845
4	\$ 18,733	\$ 6,988	\$ 2,709	\$ 28,430
5	\$ 20,606	\$ 7,687	\$ 2,980	\$ 31,273

# Calculations are based on 750 rentals per year with 10% yearly increase

All calculations are very conservative and on the low side because of unknown factors as weather, economy and Covid matters.





# **ADVERTISING**



11/16/2021

RFP 12592-525

Sunny BidSyncc.

CAM 22-0121 Exhibit 6 Page 76 of 102







## Function Center Fort Lauderdale Segway Rentals & Tours



Birch State Park 10am, 12pm, 2 pm, 4 pm daily

Birch State Park Guests will receive a broad historical overview of the park and hear about the importance of balanced ecosystems in South Florida. The 400+ year old Banyan Tree is a must see.



Ft. Lauderdale Beach, Las Olas Boulevard, City Lights, Custom Tours Available

### **Call NOW To Reserve**



www.FunCenterFL.com 954-533-0439 Flyer for retail locations (stores, hotels etc.) We would

We would print similar ones to promote your parks & services

### Section 4.2.4.2. F



RFP 12592-525

Sunny Segsyffc.



### Different ads to promote Fun Center and Fort Lauderdale





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RFP 12592-525

Sunny Segance.



## Marketing for Fun Center and Fort Lauderdale Parks

We have a 15 second company video streaming on **hulu** 

We have the same company video placed with **Hotwice** running in over 200,000 households.

We are working on an episode of **Balancing**Act with Montel Williams, presenting Fun Center and its operation to over 2 million households in South Florida and more nationwide.

We are part of an advertising campaign with Marriott and our company is listed on the electronic display placed at the Fort Lauderdale Marriott Harbor Beach Resort & Spa, showing a 50 second video.

Using our 30,000 customer base to promote our services at the parks.

Both videos can be seen on our website NEWS section. www.FunCenterFL.com

Section 4.2.4.2. F



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Sunny Segance.

# **ONLINE PRESENCE**



Links on our website and social media accounts will be set up for Fun Center Park operation.

RFP 12592-525

Sunny Bidsync.

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# **Online Presence**

 <u>https://www.tripadvisor.co</u> <u>m/Attraction\_Review-</u> <u>g34227-d7302770-Reviews-</u> <u>Fun\_Center\_Fort\_Lauderd</u> <u>ale-</u> <u>Fort\_Lauderdale\_Broward</u>

<u>County</u> Florida.html

Section 4.2.4.2. M

- <u>https://www.yelp.com/biz/</u> <u>fun-center-fort-lauderdale-</u> <u>fort-lauderdale</u>
- <u>https://www.facebook.com</u> /FunCenterFt.Lauderdale/
- <u>https://www.viator.com/to</u> <u>urs/Fort-</u> <u>Lauderdale/Scoot-Coupe-</u> <u>Rentals-in-Fort-</u> <u>Lauderdale/d660-26409P3</u>



2592-525

RFP 12592-525

Sunny Segsific.



# **TripAdvisor Rating**

Reviews (1,01	Write a Review			
Traveler rating		Traveler type	Time of year	Language
Excellent	939	Families	Mar-May	All languages
Very good	28	Couples	Jun-Aug	English (986)
Average	2	Solo	Sep-Nov	French (15)
Poor	5	Business	Dec-Feb	German (11)
Terrible	12	Friends		More languages 💌

### Section 4.2.4.2. M



Sunny Sigsync.

# **TripAdvisor Reviews**

lydia1236

11

JI. M

Vicksburg.

Mississippi

112



### Reviewed 1 week ago

#### Best Segway Tour Experience

This was my first time dealing with this company and everything was seamless from the beginning to the end. They were professional and friendly and accommodating. The Segways themselves were well maintained and very responsive. They were fully charged and ready to go. It was ... More

Craig L **M1** 

#### Date of experience: July 2019

Ib Thank Craig L

FunCenterFL, Owner at Fun Center Fort Lauderdale, responded to this review Responded 1 week ado

Dear Craig, thank you very much for taking time and writing this wonderful review. We are happy to hear that you and your wife enjoyed our Segway tour. We are looking forward to take you on the tour again. Sincerely, Sandra Owner



#### Reviewed 1 week ago

#### Excellent Segway Rental Experience

#### Review of: Fort Lauderdale Segway Tours and Rentals

mn4512 Arlington, Virginia 7 101

We had a great experience with the rental process. We rented the segway for one hour and we had such a great time we called them and they extended it over the phone for another hour.

#### Date of experience: February 2019

Ib Thank mn4512



Reviewed 3 weeks ago

Segway Tour

#### Review of: Fort Lauderdale Segway Tours and Rentals

Lauren I [1]

We were looking for something to do locally and decided to try a Segway. The staff was friendly and our tour guide Jeremy was knowledgeable and upbeat. He made us feel safe during the trip when we were crossing streets. I would definitely go again



100

Sunny Sigsmic.

RFP 12592-525



SctsdaleAZ

1

**OOOO** Reviewed June 22, 2019

#### Great Segway Tour and Wonderful Experience

#### Review of: Fort Lauderdale Segway Tours and Rentals

Family of four went on a Segway Tour and it was so fun and so easy to learn the Segways. Within a few short minutes, our tour guide had us ready to head out on the roads and through the park. We saw a variety ... More

Date of experience: June 2019

In Thank SctsdaleAZ



Section 4.2.4.2. M

#### 11/16/2021



MS Travelers

hank lydia1236

Reviewed 3 weeks ago

Great Segway Tour

Date of experience: July 2019

Reviewed 4 weeks ago

#### Review of: Fort Lauderdale Segway Tours and Rentals

Review of: Fort Lauderdale Segway Tours and Rentals

The segway tour was absolutely great. We had a lot of fun and our wonderful tour guide was very personable and knowledgeable. Nadia was absolutely wonderful. Gave great instructions and showed great care for the customer. I highly recommend this to all visiting Fort Lauderdale

It was so fun to go on the segway tour. Our tour guide, Nadia, was excellent and wanted to

make sure we were safe while still having an extremely enjoyable experience. If you're

looking for something fun to do in Ft. Lauderdale, this is definitely ... More

#### Date of experience: July 2019

hank JL M

FunCenterFL, Owner at Fun Center Fort Lauderdale, responded to this review Responded 4 weeks ado

Thank you very much for your visit and this wonderful review. We hope you will come visit us again next time when you are in town.



Fun Center Fort Lauderdale

### Congrats, you're a 2020 Travelers' Choice Winner



# TripAdvisor Award



Congratulations Fun Center Fort Lauderdale on being a Travelers' Choice Winner. Each year, we comb through reviews, ratings, and saves from travelers everywhere, and use that info to award the very best. You're part of an exclusive group, and we want to help you celebrate (and promote) this major accomplishment.

## You're in the top 10% of attractions worldwide.

Section 4.2.4.2. M



12592-525

11/16/2021

RFP 12592-525 Sunny Step Mc.

12592-525

Hi,

I hope you are well and safe. It's a shame for the industry, there is another lockdown. Hopefully, this news I have for you lifts the mood :)

I contacted you regarding our <u>Americas Hotels and Tours category</u>. The research/judging phase has taken longer than usual due to the COVID-19 situation. Nonetheless, we are still sticking to our deadline to produce the online magazine and showcase the winners for their efforts and hard work. We have now started to select the winners.

I am pleased to confirm Fun Center Fort Lauderdale been selected as our winner for The Award for Excellence in Service in Florida.

This is a great achievement and we're proud to select you as one of our prestigious winners. We're one of the few independent global awarding bodies and as such, we always like to share the good news and continually promote all our winners from the past few years.

All our winners are judged based on the criteria we have, we extensively carry out research online through reviews, ratings and feedback.

#### <u>Criteria</u>

• Service & Hospitality – Providing a personal and tailored service, excellent customer service is usually why clients return

Experience – Making a memorable experience all round for the dients

 Treatments – A range and variety of different treatments to ensure the clients every need is matched

 Design & Style – The design and style sets a tone to the experience being able to create an atmosphere that's boutique, cosy and comfortable makes for a relaxing experience

 Rating & Reviews Online – A very key factor, online feedback is important. What clients say online can break or make you.

Sunny Sigsync.

#### Best Regards,

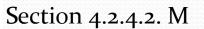


### Alice Smith

Awards Manager Travel & Hospitality Awards p: +44 (0) 800 048 8285 <u>w: www.thawards.com</u> e: <u>alice@thawards.com</u>

RFP 12592-525

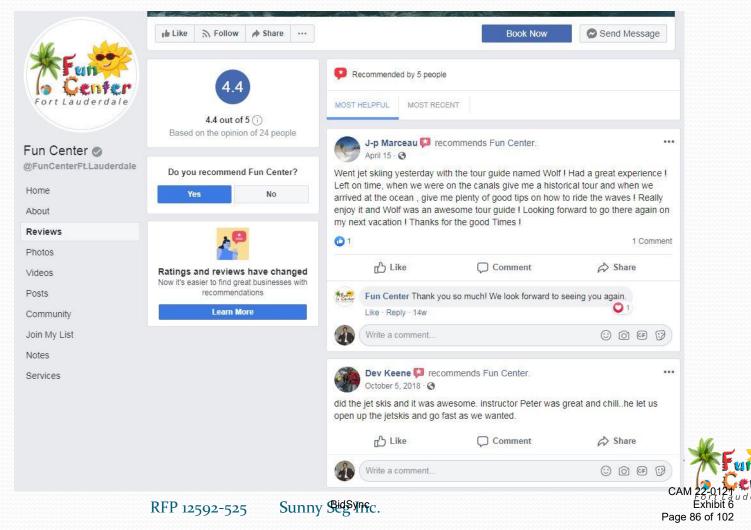
# THA Award





12592-525

# Facebook Rating & Reviews



11/16/2021



# **Reviews Jet Ski specific**



jack clagg

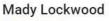
My daughter made a reservation for my these boys, my son in law, and myself for a guided tour with the Fun Center to celebrate a birthday. The entire staff was professional and completely engaged with all of us making sure we understood the watercraft and where we would be going. They showed a genuine concern for our safety and at the same time wanted to make sure we had a great experience. I don't usually review businesses but the team at the Fun Center executed at such a high level and gave all of us a "Wow" experience I felt it fitting. Thank you Fun Center!!!



#### MOST WANTED BOYZ

★ ★ ★ ★ 12 weeks ago

I love this place very nice people and very organized and safe will definitely go back again after our jet ski ride. Once we got back they gave me and my wife a water after 1 hour of ridding. I felt that was nice very appreciated differently 5 stars \* Thank you guys for this wonderful experience



★★★★★ 18 weeks ago

Are experience was great at Fun Center. We had rented out three jet skies on Father's Day and we had a blast it was so much fun and excitement. I would also like to thank Brooks she was awesome and the gentleman that took us to the dock as well. I would recommend the fun center to anyone. Thank you again.

Section 4.2.4.2. M



RFP 12592-525

Sunny Sigsync.



## **Reviews Jet Ski specific**



### Beanz

1st time ever riding a jet ski. Had a great time! Only thing i didn't like was you can't go fast in some spots. Staff were real cool & professional! Definitely will go back again when I visit again!!

0

Sunny Sigsific.



#### •••• Sep 24, 2021

#### Best jet ski rental place in Fort Lauderdale!!

Tripadvisor review: 1h-Hour Private Jet Ski Rental at Fort Lauderdale

This place is by far the best jet ski rental in Florida. Went for a bachelor party and no place had more than 3 available expect Fun City we were able to get 6 for everyone. Best rates, and even better service. HIGHLY RECOMMENDED *Response published* 



FunCenterFL, Owner Posted on: Sep 25, 2021

Dear Zane, thank you and your friends for coming to Fun Center. All of you were great to work with and

our tour guides enjoyed taking you out to the ocean. Your friend that you left behind was extremely entertaining while you were out there :-) We are looking forward to your next visit when you ...

Show all V



#### . Jul 17, 2021

Walk-In Convenience for Jet-Ski Rentals!

Tripadvisor review: 1h-Hour Private Jet Ski Rental at Fort Lauderdale

Driving past the boat launch, we saw the jet skis parked and on a whim decided to rent. They were able to set us up to go within the hour. Friendly, efficient, capable front-desk and boat-ramp staff to get us out on the intracoastal!

RFP 12592-525

Response published



#### 👀 🌒 🌒 Sep 5, 2021

#### Worth every penny.

· Tripadvisor review: 1h-Hour Private Jet Ski Rental at Fort Lauderdale

Extremely professional, courteous and people centric staff. I had an amazing time renting jetski from fun center Fort Lauderdale. Special thanks to Sandra for her pleasant personality and welcoming attitude. Five star!!!

Thanks for making my trip wonderful.

Show less A



Thank you very much for your review and for renting our jet skis. We are all happy that you enjoyed your experience with us and hope to welcome you back at Fun Center soon. Sincerely, Sandra

### Section 4.2.4.2. M





## **Reviews Jet Ski specific**



## Amazing experience

Tripadvisor review: 1h-Hour Private Jet Ski Rental at Fort Lauderdale

It was amazing being out on the water and very easy to navigate the canals with the instructions that were given when we went through the details of the rental. The staff made sure we were comfortable on the PWC before letting us on our own. The staff also let us keep our luggage at the center while were out on the water, which was such a life saver as we had to check out of our hotel that morning and had to catch a flight later that day.

#### Show less 🔨





FunCenterFL, Manager Posted on: Jun 29, 2021

Thank you so much for the review, we are so happy to hear that you enjoyed your jetski rental. Come back and see us again for some more fun times!!



#### OOOO Jun 29, 2020

#### Speed and open area

Viator review: 1h-Hour Private Jet Ski Rental at Fort Lauderdale

It's was great the staff was friendly and they made us feel safe n comfort for the first time riding a wave runner





mand

### • Apr 14, 2021 The BEST Jet Ski rental in SoFlo!

Tripadvisor review: 1h-Hour Private Jet Ski Rental at Fort Lauderdale

The folks here were so kind and helpful in our trip! The area was awesome and prices were honestly unbeatable. We searched for hours for a place that wasn't charging an arm and a leg. Everyone else had \$200 for an hour and here we paid 30% less including a second rider! Scenic mansions and yacht along the way, this was just an amazing experience!!

#### Show less 🔨

#### Response published



FunCenterFL, Manager Posted on: Apr 26, 2021

Hi Amanda. Im so happy to hear you enjoyed your time on the waverunners. Hopefully we will see you again soon.



#### •••• May 7, 2020

#### Amazing time!!!!!!

Tripadvisor review: 1h-Hour Private Jet Ski Rental at Fort Lauderdale

If you want an amazing time either on the water or on the land visit the Fun Center in Fort Lauderdale!!!!! Myself along with several friends did the jetskis tour and had a blast!!! Special thanks to the entire staff for treating my friends and family with courtesy, we will be back soon!!!!!!!! Response published

### Section 4.2.4.2. M



RFP 12592-525

Sunny Sigsific.

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#### 12592-525

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## **Reviews Jet Ski specific**



#### AJ S. Philadelphia, PA \$\$ 60 friends 34 reviews



<mark>Jaclyn K.</mark> Lebanon, IN

154 friends
12 reviews

**\* \* \* \* \*** 1/2/2021

my husband and i went to fun center to rent a jet ski. it was so much fun. and the staff delivered fantastic customer service!!!

### 6/21/2020

My husband and two older teens visited Fort Lauderdale this week and thanks for Fun Center Fort Lauderdale we had an absolute blast. The first day we rented segways and took them to the state park, so so fun and great to be able to see the park quickly! Second day we purchased tickets through Fun Center to the Gator Boy show, the air boat ride and seeing gators in their natural habitat was so interesting. Third day we rented jet ski and rode on the canal, it was our favorite and just down right fun. Finally we rented the scoot coop cars and drove the beach street and were able to go around to neighbors and house hunt. Overall a wonderful experience! The team at Fun Center taught us quickly and effectively how to use all the toys and made our trip EPIC! If your are in the area for vacation and have teenager, LOOK NO FURTHER!

Linda R. S CHEEK, NY \$\$ 50 friends 3 reviews

### \*\*\*\*\* 8/26/2021

we had an absolute ball on their jet skis. they gave us an in depth instruction and map and wished we could have done it again!! best part of our vacation!

Section 4.2.4.2. M



11/16/2021

RFP 12592-525

Sunny Sigsinfc.

# WEBSITE



RFP 12592-525

Sunny BidSyncc.

CAM 22-0121 Exhibit 6 Page 91 of 102



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#### 12592-525

# www.FunCenterFL.com



**FUN CENTER FORT LAUDERDALE** 

**LET YOUR ADVENTURE START NOW!** 



RFP 12592-525 Sunn

Sunny Segsific.

# **Required Documents attached**

- W 9 Form
- Non-Collusion Statement
- Non-Discrimination Certification Form
- E-Verify Affirmation Statement
- Proposal Certification
- Revenue Proposal
- Workers Comp Insurance Quote



2592-525

Sunny Sigsific.

# **Contact Info**

Wolfgang Tweraser C: 954 701 6587 Email: Wolfgang@FunCenterFL.com



RFP 12592-525 S

Sunny Bidsync.

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### **Request for Taxpayer** Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

Print or type. ic Instructions on page 3.	Sunny Seg Inc.         3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.         □ Individual/sole proprietor or single-member LLC         □ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) .         Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner.	Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):     Exempt payee code (if any)     Exemption from FATCA reporting     code (if any)
г Specific	Other (see instructions) ►	(Applies to accounts maintained outside the U.S.)
	5 Address (number, street, and apt. or suite no.) See instructions. Requester's name a	nd address (optional)
See	1040 Bayview Drive # 120	
07	6 City, state, and ZIP code	
	Fort Lauderdale, FL 33304	
	7 List account number(s) here (optional)	
Par		

E h resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see How to get a TIN, later.

So	cial s	ecu	rity r	numt	ber	1	<u> </u>	1	ř.	r
			-			) <del>,</del>				
or Em	ploy	er id	entii	ficati	ion r	umb	er	1	I	Ĩ
4	6	_	5	3	2	6	8	4	7	

Note: If the account is in more than one name, see the instructions for line 1. Also see What Name and Number To Give the Requester for guidelines on whose number to enter.

#### Certification Part II

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and
- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ►	1/2-	
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### **General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

Form 1099-INT (interest earned or paid)

#### Date ► 10/31/2021

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest),
- 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
- Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

12592-525

#### **NON-COLLUSION STATEMENT:**

By signing this offer, the vendor/contractor certifies that this offer is made independently and *free* from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

#### In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.

	NANE	RELATIONSHIPS
N/A		N/A

In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.

.....

Authorized Signature

Wolfgang Tweraser

Name (Printed)

Owner / VP

Title

10/31/2021

Date

p. 96

DELATIONOLUDO

## CONTRACTOR'S CERTIFICATE OF COMPLIANCE WITH NON-DISCRIMINATION PROVISIONS OF THE CONTRACT

The completed and signed form should be returned with the Contractor's submittal. If not provided with submittal, the Contractor must submit within three business days of City's request. Contractor may be deemed non-responsive for failure to fully comply within stated timeframes.

Pursuant to City Ordinance Sec. 2-17(a)(i)(ii), bidders must certify compliance with the Non-Discrimination provision of the ordinance.

(a) Contractors doing business with the City shall not discriminate against their employees based on the employee's race, color, religion, gender (including identity or expression), marital status, sexual orientation, national origin, age, disability or any other protected classification as defined by applicable law.

Contracts. Every Contract exceeding \$100,000, or otherwise exempt from this section shall contain language that obligates the Contractor to comply with the applicable provisions of this section.

The Contract shall include provisions for the following:

- (i) The Contractor certifies and represents that it will comply with this section during the entire term of the contract.
- (ii) The failure of the Contractor to comply with this section shall be deemed to be a material breach of the contract, entitling the City to pursue any remedy stated below or any remedy provided under applicable law.

Authorized Signature

Wolfgang Tweraser VP

Print Name and Title

10/31/2021

Date

### **E-VERIFY AFFIRMATION STATEMENT**

RFP/Bid /Contract No	<b>):</b> 12592-525	
	Watersports Activities Rental Cond	ession 5
	(Motorized & Non-Motorized)	
Project Description:	City of Fort Lauderdale	6

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of,

- (a) all persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- (b) all persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the Contract is a condition of the Contract.

Contractor/Proposer/ Bidder Company Name:	Sunny Seg Inc/dba FunCenter
Authorized Company Person's Signature:	Th
Authorized Company Person's Title:	VP
Date: 10/31/2021	

#### **BID/PROPOSAL CERTIFICATION**

<u>Please Note</u>: It is the sole responsibility of the bidder to ensure that his bid is submitted electronically through <u>www.BidSync.com</u> prior to the bid opening date and time listed. Paper bid submittals will not be accepted. All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate of authority from the department of state, in accordance with Florida Statute §607.1501 (visit http://www.dos.state.fl.us/).

Company: (Lega	I Registration)	ny Seg Inc/dba Fu	ncenter Fort Lau	derdale EIN (Opti	ional):	
Address: 1040 E	Bayview Drive # 1	20				
City:	erdale		S	tate:Zip	33304	
Telephone No.: _	954 533 0439	FAX No.:		Email:	uncenterfl.com	
Delivery: Calend	ar days after receip	ot of Purchase Orde	er (section 1.02 of	General Condition	IS): 90 or less	
Total Bid Discour	nt <b>(section 1.05 of</b>	General Conditio	ns):			
Check box if your	firm qualifies for ME	BE / SBE / WBE <b>(se</b>	ction 1.09 of Gene	eral Conditions): 🖵		
ADDENDUM AC		<u>NT</u> - Proposer ackr	nowledges that the	e following addenda	have been receive	ed and are
Addendum No.	Date Issued	Addendum No	Date Issued	Addendum No	b. Date Issued	

<u>VARIANCES</u>: If you take exception or have variances to any term, condition, specification, scope of service, or requirement in this competitive solicitation you must specify such exception or variance in the space provided below or reference in the space provided below all variances contained on other pages within your response. Additional pages may be attached if necessary. No exceptions or variances will be deemed to be part of the response submitted unless such is listed and contained in the space provided below. The City does not, by virtue of submitting a variance, necessarily accept any variances. If no statement is contained in the below space, it is hereby implied that your response is in full compliance with this competitive solicitation. If you do not have variances, simply mark N/A. You must also click the "Take Exception" button.

N/A

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal, I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid/proposal. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, that in no event shall the City's liability for respondent's direct, indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings exceed the amount of Five Hundred Dollars (\$500.00). This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted by:		
Wolfgang Tweraser	h h	$\sim$
Name (printed)	Signature	
10/31/2021	owner / VP	
Date	Title	
		revised 04/2020

#### SECTION VI - REVENUE PROPOSAL PAGE

#### Proposer Name: Sunny Seg Inc.

Proposer agrees to supply the services at the fees bid below in accordance with the terms, conditions and specifications contained in this RFP.

Percentage in the amount of 25% of monthly gross concession receipts net of sales tax. **Excluded from concession payments are also gasoline fees, credit card fees and tips.** (Preferred minimum is 25% of monthly gross concession receipts net of sales tax)

List below the improvements you propose to introduce during the contract term. Improvements can be directed towards increasing sales and revenue to the City, to further satisfy your patrons, improve the aesthetics of the Concession Area or design a concession building.

List below each proposed improvement and the cost to provide

it. Attach an additional sheet if necessary.	
2 Office container fully equipped – see RFP	\$ 14,000 annually
Floating Dock	\$ 22,000
Advertising campaign	\$ 5,000
Additional uniforms etc.	\$ 1,000

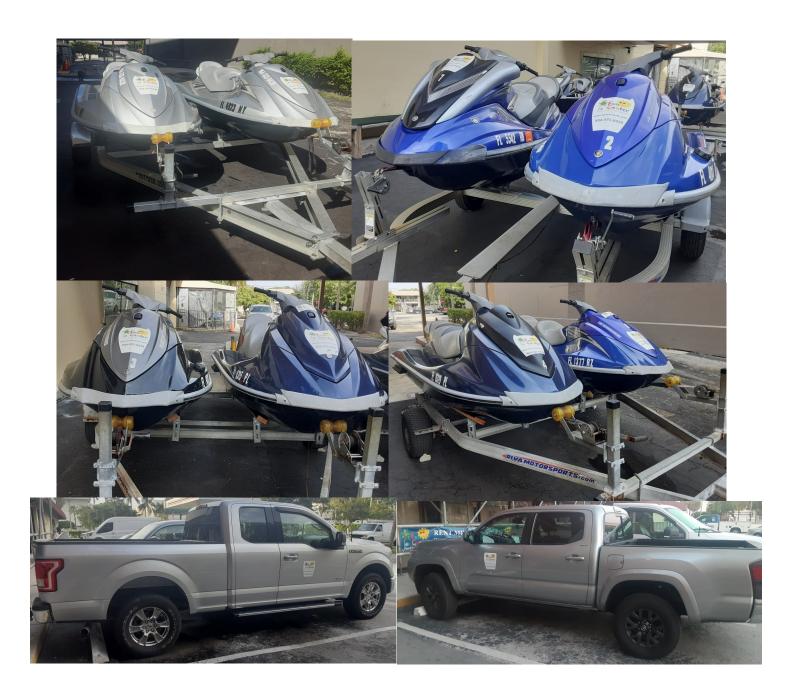
List below all equipment that will be utilized for the concession and their current value. List all rental equipment (code with an R), the chase/tow vessels(s) (code with a C), and accessory equipment such as trucks trailers etc. (code with an A). Please provide one set of color photographs of equipment for this concession, attached to this proposal section. Proposed markings of equipment must be included in the photographs (see Section 3.6 – Rental Equipment.)

Description	<u>Code</u> (R/C/A)	<u>Qty.</u>	Total <u>Value</u>
Yamaha jet skis	R	8	\$ 56,000
Ford F 150 Truck	Α	1	\$ 35,000
Tacoma Truck	Α	1	\$ 35,000
Double jet ski trailers	Α	4	\$ 12,000
Yamaha jet ski (to be purchased)	С	1	\$ 8,000
			\$
r		it	\$
			\$

(use additional sheets if necessary)

Version 08-2021

Submitted by:	NV
Wolfgang Tweraser Name (printed)	Signature
10/31/2021 Date	owner /VP Title



Version 08-2021



### **ESTIMATE ONLY! THIS IS NOT A QUOTE**

The premium estimation shown is based on the information provided. This estimates uses the filed rates effective for the target effective data that are known as of 11/1/2021.

Effective Date Legal Status Tier Governing Class Code	: 11/01/2021 : Corporation : 3 :		
Class Code Payroll Officer Payroll Waiver(s) of Subrogration		<b>Payroll</b> \$91,200.00 \$0.00	
RATE DEVELOPMENT for Sunny Seg	Inc.		
Total Manual Premium			\$2,244.00
Increased Limits	1000/1000/1000	1.40	\$120.00
Total Subject Premium			\$2,364.00
Experience Mod			\$0.00
Total Modified Premium			\$2,364.00
ARAP			\$0.00
Total Standard Premium			\$2,364.00
Expense Constant			\$160.00
TRIA		1.00%	\$9.12
JUA Surcharge	(Tier 3)	70.00%	\$1,773.10
JUA Flat Fee			\$475.00
Total Est. Annual Premium			\$4,781.00
Premium Payment Option 2	Opt #2 - Dep/Adv Premium		
Advanced Premium Required	50% (\$1,000.00 Minimim)		\$2,390.0
Deposit Premium Required			\$0.0
Total to Remit			\$2,390.00

### THIS IS A PREMIUM ESTIMATE ONLY AND IS NOT A BINDER OF INSURANCE OR A GUARANTEE OF INSURABILITY