



May 19, 2017

**REF: RFP No. 766-11825, Wearable Body Cameras and Digital Evidence Management System**

Dear Proposer:

The City of Fort Lauderdale, Procurement Services Division, is continuing to evaluate the responses received for RFP No. 766-11825, Wearable Body Cameras and Digital Evidence Management System

In accordance with Fort Lauderdale City Code Sec. 2-194 (g),

*“Negotiation with responsible offerors and revisions to proposals. Negotiations may be conducted with at least the three (3) best qualified responsible offerors who submit proposals who are determined to be reasonably susceptible of being selected for award for the purpose of clarification to assure full understanding of, and conformance to, the solicitation requirements. If less than three (3) reasonably susceptible offers are received, then negotiations may be conducted with all best qualified offerors. Offerors shall be accorded fair and equal treatment with respect to any opportunity for discussion, negotiation, and revision of proposals and such revisions may be permitted through negotiations after submissions and prior to award for the purpose of obtaining best and final offers.”*

In order to simplify the cost of Pilot Program (Phase II), and minimize costs to the City, the City is requesting that each proposer submit a “Best and Final Offer” according to the revised Special Conditions, Technical Specifications/Scope of Services and Cost Proposal Pages.

Attached you will find the form to be completed and returned to the City of Fort Lauderdale. Please respond by end of business on **Tuesday, May 23, 2017**.

Sincerely,

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Adam Makarevich,  
Procurement Specialist II  
(954) 828-5073

Attachments (Phase II – Pilot Program)



**Phase II – Pilot Program (Deployment)**

Phase II will require up to 35 Cameras for various locations and the Digital Evidence Management System. The City will review camera deployment methodology closer to the implementation date depending upon solution chosen. It can be assumed that several locations will receive some cameras to deploy with the number based upon FLPD requirements and/or squads/teams chosen.

- The city will provide an Internet connection, space for docking stations (if applicable) and a project manager to serve as point of contact for decisions.
- The vendor will provide all implementation, training, and support services including on-site staff needed for successful deployment, including 30 days of onsite support after deployment.
- The vendor will provide all equipment, to include servers, network equipment, wireless equipment, docking stations, etc. required for the pilot and will perform all setup and configuration activities.
- The vendor will provide 10% of total inventory as spare devices to keep in onsite inventory for replacement of malfunctioning or damaged units.
- The vendor will provide equipment, configuration and deployment for a satellite location with full capabilities. This is a substation office which is not located at the main police station
- The vendor will work with Broward County Office of Regional Communications and Technology for implementation of the CAD/RMS interface.

Per Camera Cost	\$0
Hardware Costs, if applicable	\$0
Software Cost (Per License)	\$0
Implementation Costs	\$0
Training Costs	\$0
Annual Maintenance, Upgrades and Support Costs	\$0
Hardware costs for uploaded locations	\$0
Hardware Warranties	\$0
Circuit Costs (if any)	\$0
Bandwidth Costs	\$0
Provide Cloud Storage Fee Schedule for 5 years	\$0

The proposed cost should include all equipment, hardware, software, professional services, installation, setup and warranties.



**Submitted by:**

Joshua M. Isner  
 Name (printed)

05/22/2017  
 Date

  
 Signature

Executive Vice President, Global Sales  
 Title

Submitted by:   
 (signature)

Name: Joshua M. Isner Title: Executive Vice President, Global Sales  
 (printed)

Company: (Legal Registration) Axon Enterprise, Inc. (Formerly TASER International, Inc.)

Date: 05/22/2017